

IN PARTNERSHIP

BALTIMORE  
BUSINESS JOURNAL



CYBERSECURITY  
ASSOCIATION OF MARYLAND, INC.

# MID-ATLANTIC CYBERSECURITY BUYER'S GUIDE 2023



PUBLICATION SPONSOR



JUNE 16, 2023 ADVERTISING SUPPLEMENT TO THE BALTIMORE BUSINESS JOURNAL



**CYBERSECURITY**  
ASSOCIATION OF MARYLAND, INC.

# CONNECT WITH CAMI TO PROTECT YOUR BUSINESS



## Chris Sachse

CEO & Co-Founder of Think|Stack  
Chairperson, Cybersecurity Association  
of Maryland, Inc. (CAMI)

**A**s the risks and threats of cyber attacks become more significant and the costs of data breaches increase, top business leaders recognize the importance of cybersecurity in protecting their organizations and their customers.

Cybersecurity has become a critical issue for businesses of all sizes, and we've all witnessed how a failure to address it can have serious consequences, such as loss of customer trust, financial loss, and damage to the company's reputation. Additionally, we know that cybersecurity can be confusing or complex due to the constantly evolving nature of cyber threats and the various aspects involved in implementing cybersecurity measures.

Our Cybersecurity Association of Maryland, Inc. (CAMI) companies exist so that you don't have to chart your security journey alone.

CAMI is here to help your business get straightforward answers to protect your business: what actions can you implement now? And difficult questions: what plans do you need to have in place in the event of a cyber attack? What sort of cybersecurity provider is the best fit for your business needs?

This Guide is one of many ways CAMI exists to help you identify and connect with the right cybersecurity companies. We are the Midatlantic region's nationally unique resource for a cyber-safe community—consider us your local catalyst for effective cybersecurity solutions. Visit our website at [www.MDcyber.com](http://www.MDcyber.com) and click "Find a Cybersecurity Provider" or reach out to us directly ([info@MDcyber.com](mailto:info@MDcyber.com) or 443-853-1970) to be put in touch with the resources, referrals, and connections to keep your business thriving.

By investing in cybersecurity, you can not only protect yourself and your customers but also gain a competitive edge in today's digital marketplace.

You can't afford to let the overwhelming questions surrounding cybersecurity preparedness keep your business from protecting your data and operations. Reach out to us today to speak with our cyber companies who are ready and willing to Connect to Protect your business.

*Chris Sachse*





# CYBER HAPPENS HERE

Providing over 5.7 million SF of space to Maryland's cybersecurity companies, from startups to the nation's largest DoD contractors and the USG.



# TABLE OF CONTENTS

## CHAPTER ONE.....5

**Products & Services** A list of companies providing cybersecurity products and services for businesses locally, nationally and globally.

## CHAPTER TWO.....17

**Support Services** A list of companies providing services to support Maryland's cybersecurity industry.

## CHAPTER THREE.....22

**Workforce & Education** A list of workforce and education resources.

## SPONSOR PROFILE

---



### COPT

Headquartered in Columbia, Maryland, COPT is a NYSE-traded real estate investment trust (REIT) focused on owning, operating, and developing mission critical facilities that support U.S. Government defense installations and defense IT/contractors. COPT provides over 5.7 million SF of space to Maryland's cybersecurity companies, from startups to the largest DoD contractors.



# CHAPTER ONE

## MID-ATLANTIC CYBERSECURITY

### 2023 PRODUCTS & SERVICES DIRECTORY

Below is a list of companies providing cybersecurity products and services for businesses locally, nationally and globally. For more detailed information on these and other companies, visit MDcyber.com.

COMPANY NAME	WEBSITE	PHONE	EMAIL	Industry Focus	Product/Service Provider	"Proprietary Product?"	"Specializes in Helping Small Businesses <50 employees"	"Primary Product/Service Offering"
<b>Industry Key:</b> Accounting (AC), Aerospace (AE), Business Strategy (BS), Commercial Real Estate (CR), Construction (CO), Consulting (CL), Education (ED), Energy/Utilities (EN), Federal Government (FG), Financial Services (FS), Healthcare (HC), Information Technology (IT), Insurance (IN), Investment Capital (IC), Legal (LE), Local Government (LG), Manufacturing (MC), Retail (RT), Research & Development (RD), State Government (SG), Technology (TE), Transportation (TR)								
<b>Advance Business Systems</b>	<a href="https://advancestuff.com/">https://advancestuff.com/</a>	(410) 252-4800	marketing@advancestuff.com	CO, HC, MC	P, S	Y	N	Managed Service Provider
Advance supports Maryland businesses with all-inclusive Managed IT Services, which includes everything from strategic IT planning to 24/7/365 networking monitoring and support. Advance solves business challenges to protect, connect, and streamline processes within your IT environment through a strong side-by-side partnership that makes their team a part of your team.								
<b>Advantage Technology</b>	<a href="http://advantage.tech">advantage.tech</a>	304-342-0796	cmay@advantage.tech	FS, HC, LE	P, S	N	N	Managed Security Service Provider
Advantage Technology, a reputable Cybersecurity and Secure MSP provider, brings 20 years of experience and a strong presence in the Mid-Atlantic region. With 80+ specialized technicians, we serve 800+ clients across industries, delivering innovative, cost-effective IT solutions. Our commitment to long-term success makes us the go-to partner for businesses pursuing secure growth through advanced technology.								
<b>Agile Care Enterprises</b>	<a href="http://www.agilecareent.com">www.agilecareent.com</a>	(443) 543.5689	info@agilecareent.com	BS, FG, IT	S	N	N	XAAS (Anything as a Service)
Agile Care Enterprises, LLC is a Service-Disabled Veteran-Owned Small Business providing XAAS cybersecurity and information technology services and enterprise development strategy to federal, state, and private sector organizations committed to preserving our past, securing our present, and assuring our future. Our unmatched enterprise system design, implementation and optimization methodology, and solutions enable our community to be ever ready and able to fluidly protect critical assets as they scale.								
<b>Anchor Technologies, Inc</b>	<a href="http://www.anchortechnologies.com">www.anchortechnologies.com</a>	(410) 295-7601	info@anchortech-nologies.com	CR, HC, MC	P, S	Y	N	Advisory and Consulting
Anchor Technologies is a proven cybersecurity service and solutions provider who offers assessments, penetration testing, solution architecture & integration, investigation & response, and is an education & training center. Anchor Technologies' platform for first and third-party risk management, myCYPR, provides a comprehensive view of cyber risk facing organizations.								
<b>Applied Information Technology, LLC</b>	<a href="https://aitechcyber.com">https://aitechcyber.com</a>	240-324-6851	info@applieditech.com	FG, SG	S	N	N	Cybersecurity Policy & Procedure Development
Applied Information Technology, LLC (AiTech) combines security engineering and IT operations. We aim to shorten the systems development life cycle and provide continuous delivery without compromising security. We provide secure, reliable, and resilient DevSecOps services and capabilities to support customer outcomes and drive cloud and virtual adoption. Our highly qualified team quickly analyze problems, assess current tools and skill sets, and provide cost-effective agile, systematic security engineering solutions to the Intelligence and Commercial communities.								
<b>Ardent Privacy</b>	<a href="http://www.ardentprivacy.ai">www.ardentprivacy.ai</a>	(833) 888-7853	advisor@ardentsec.com	ED, FS, RT	P	Y	N	Data Protection
Ardent's patented technology 'TurtleShield' enables companies for privacy compliance in meaningful way by taking realistic approach to security and privacy. Ardent empowers enterprises to efficiently comply with data privacy regulations while reducing the enterprise risk. We provide nimble, easy to use, secure and high-speed data minimization solution to discover, identify, inventory, map, minimize and securely delete personal data.								
<b>Atlantech Online, Inc.</b>	<a href="https://www.atlantech.net">https://www.atlantech.net</a>	(301) 589-3060	sales@atlantech.net	ED, IT, LG	S	N	N	Network Security
Atlantech Online, Inc. is a public utility that provides telephone, Internet and data center services to business and government organizations. Atlantech has a core fiber network that connects its data centers and over 250 major office buildings throughout the region. The company's services include high speed Internet connectivity, SD-WAN, MPLS and other data networking solutions, telephone service, and hosting in its wholly owned and operated data centers, specializing in server colocation. Atlantech can be found at <a href="http://www.atlantech.net">www.atlantech.net</a> .								

## 2023 PRODUCTS & SERVICES DIRECTORY

COMPANY NAME	WEBSITE	PHONE	EMAIL	Industry Focus	Product/Service Provider	"Proprietary Product?"	"Specializes in Helping Small Businesses <50 employees"	"Primary Product/Service Offering"
<b>Industry Key:</b> Accounting (AC), Aerospace (AE), Business Strategy (BS), Commercial Real Estate (CR), Construction (CO), Consulting (CL), Education (ED), Energy/Utilities (EN), Federal Government (FG), Financial Services (FS), Healthcare (HC), Information Technology (IT), Insurance (IN), Investment Capital (IC), Legal (LE), Local Government (LG), Manufacturing (MC), Retail (RT), Research & Development (RD), State Government (SG), Technology (TE), Transportation (TR)								
<b>BinaryLab, LLC</b>	<a href="https://binarylab.com/">https://binarylab.com/</a>	(301) 346-4751	sorellana@binarylab.com	AC, IT, IN	S	N	Y	Forensics & Cyber Investigations
BinaryLab is a full-service cybersecurity firm based in Washington, D.C., serving a variety of private sector organizations and local state governments in the United States and worldwide. BinaryShield, BinaryLab's advisory services, provides clients with tailored, proactive solutions focused on risk mitigation and defense-in-depth strategies. BinaryResponse, the breach response services arm of BinaryLab, focuses on four core tenants: identification, containment, eradication, and remediation of victim networks. BinaryResponse's end-to-end solutions include technical leadership from the fields of forensics and network remediation to resolve complex, malicious threats with a keen focus on risk and a speedy return to operations.								
<b>BlueSteel CyberSecurity</b>	<a href="https://www.bluesteel-cyber.com">https://www.bluesteel-cyber.com</a>	301-531-4254	letstalk@bluesteel-cyber.com	BS, FG, IN	S	N	N	Cybersecurity Policy & Procedure Development
Our mission is to develop humanized cybersecurity compliance programs that create sustainable security and confidence for SaaS-based organizations and Government Agencies. Our team of Business, Security, Data, Software, and Engineering experts leverage their years of security program and process automation experience to help our client partners achieve compliance certification efficiently and protect their sensitive data against both current and future threats.								
<b>Braxton-Grant Technologies</b>	<a href="http://www.braxtongrant.com">www.braxtongrant.com</a>	(443) 545-2052	pmoffice@braxton-grant.com	FG, HC, SG	P, S	N	N	Firewall Technologies
Braxton-Grant Technologies is a trusted IT advisor with more than 20 years of designing, developing, and implementing custom cybersecurity solutions. With a highly trained and certified sales and engineering team, we analyze your business and identify solutions that work best for your industry and your processes.								

### Cyber-connected Innovation at CCBC

The Cybersecurity Institute at CCBC ... Building the Cybersecurity Workforce

CCBC programs lead to fulfilling and satisfying careers. Our programs have received prominent educational designations from the National Centers in Cyber Defense and the National Center of Digital Forensics Academic Excellence.

[ccbcmd.edu/cyber](http://ccbcmd.edu/cyber)

Ed Roberts  
**443-840-4526**  
[eroberts@ccbcmd.edu](mailto:eroberts@ccbcmd.edu)



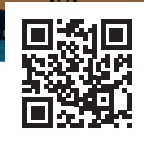

**SEE  
WHAT YOU  
CAN BE**

BALTIMORE BUSINESS JOURNAL


# MARYLAND INNO


Focused on local startups, technology and innovation, Maryland Inno serves as a portal to and for the region's innovation economy, providing news, analysis, resources, events, careers, data and more.

Check it out, and sign up for the national INNO newsletter!



POWERED BY








## 2023 PRODUCTS & SERVICES DIRECTORY


COMPANY NAME	WEBSITE	PHONE	EMAIL	Industry Focus	Product/Service Provider	"Proprietary Product?"	"Specializes in Helping Small Businesses <50 employees"	"Primary Product/Service Offering"
<b>Industry Key:</b> Accounting (AC), Aerospace (AE), Business Strategy (BS), Commercial Real Estate (CR), Construction (CO), Consulting (CL), Education (ED), Energy/Utilities (EN), Federal Government (FG), Financial Services (FS), Healthcare (HC), Information Technology (IT), Insurance (IN), Investment Capital (IC), Legal (LE), Local Government (LG), Manufacturing (MC), Retail (RT), Research & Development (RD), State Government (SG), Technology (TE), Transportation (TR)								
<b>BTS Software Solutions</b>	<a href="https://unleashbts.com/">https://unleashbts.com/</a>	443- 839-0122	info@unleashbts.com	FG, IT	S	N	N	Awareness & Training
A service-disabled veteran-owned small business (SDVOSB) headquartered in Columbia, MD, BTS specializes in intelligence operations, software development, advanced engineering, intelligence training, and strategic advisory services. Our uniquely skilled team provides support to Defense Advanced Research Projects Agency (DARPA), the Missile Defense Agency (MDA), the Department of Defense (DOD), and the Intelligence Community (IC). Our employees have real-world, boots on the ground experience with all facets of intelligence and engineering support operations in the US and abroad, while our leadership team boasts over 50 years supporting Intelligence Security Command (INSCOM) and the Intelligence Community.								
<b>Captiva Solutions, LLC</b>	<a href="http://www.captivasolutions.com">www.captivasolutions.com</a>	888-560-9280	solutions@captiva-solutions.com	EN, FG, HC	S	Y		XaaS (anything as a service)
We are a trusted woman-owned small business that provides IT and Cybersecurity support services. committed to strengthening the cybersecurity posture of organizations, protecting information assets, educating your workforce with next generation skills, and transforming risks into opportunities. We have a broad service portfolio designed to deliver strategic, financial, and technical value.								
<b>The ChainBlock</b>	<a href="https://thechainblock-company.com/">https://thechainblock-company.com/</a>	(202) 340-6498	agardner@thechain-blockcompany.com	EN, FG, SG	P, S	Y	N	Incident Response Planning & Recovery Planning
TheChainBlockCompany (TCBC) is a Baltimore based, minority-owned small business offering a range of services for radically addressing points of weakness and fragility in business supply chains and service networks. We help your company or organization streamline operations, providing the opportunity to reimagine your processes with a "RESILIENT-BY-DESIGN" methodology to reduce supply chain risk and protect your business against a broader and more acute range of potential shocks and disruptive events.								

**BALTIMORE BUSINESS JOURNAL**

# Be in the Know.



**Become a BBJ Member and get local business insight to help you make more informed business decisions.**





A Wholly Owned Subsidiary of COMSO, Inc.

## IT'S TIME TO RIGHTSIZE YOUR IT SERVICE NEEDS

As an IT Managed Services Provider, cybersecurity is at the forefront of CISPOINT's mission to build out, manage and protect your IT infrastructure. Regardless of your company size or your industry, CISPOINT will help protect your business information so you can focus on what's most important, growing your business.

### CISPOINT Total Care

Every CISPOINT Total Care Plan includes a level of cybersecurity protection

- ✓ Desktop Support and Protection
- ✓ Network Security
- ✓ Data Backup Solutions

- ✓ Cloud Computing
- ✓ Server Support
- ✓ vCIO Consulting


[Contact us at www.cispoint.com](http://www.cispoint.com)



## 2023 PRODUCTS & SERVICES DIRECTORY

COMPANY NAME	WEBSITE	PHONE	EMAIL	Industry Focus	Product/Service Provider	"Proprietary Product?"	"Specializes in Helping Small Businesses <50 employees"	"Primary Product/Service Offering"
<b>Industry Key:</b> Accounting (AC), Aerospace (AE), Business Strategy (BS), Commercial Real Estate (CR), Construction (CO), Consulting (CL), Education (ED), Energy/Utilities (EN), Federal Government (FG), Financial Services (FS), Healthcare (HC), Information Technology (IT), Insurance (IN), Investment Capital (IC), Legal (LE), Local Government (LG), Manufacturing (MC), Retail (RT), Research & Development (RD), State Government (SG), Technology (TE), Transportation (TR)								
<b>CISPOINT</b>	<a href="https://cispoint.com/">https://cispoint.com/</a>	(443) 213-0095	<a href="mailto:info@cispoint.com">info@cispoint.com</a>	HC, IT, RE	S			Managed Service Provider
As an IT Managed Services Provider, cybersecurity is at the forefront of CISPOINT's mission to build out and manage your IT infrastructure. We provide IT solutions and direct support to keep your business running efficiently. Regardless of your company size or your industry, CISPOINT will help protect your business information. With over 25 years of experience, CISPOINT can provide you peace of mind with secure innovative solutions for all of your IT infrastructure needs.								
<b>Clarity Cyber</b>	<a href="http://www.claritycyber.com">www.claritycyber.com</a>	(443) 841-4574	<a href="mailto:contact@claritycyber.com">contact@claritycyber.com</a>	CL, FG, TE	P,S	N	N	Cryptographic Products & Services
Clarity Cyber is an NSA-approved CSfC Trusted Integrator with over 25 years experience and can provide the full suite of CSfC services including: Optimized solution registration and re-registration support; Solution design, testing, and validation; STIG implementation; Operations and maintenance training; Risk Management Framework support. Clarity Cyber delivers engineering expertise for National Security Systems. Our experience includes engineering and program management in the following areas: Key Management, High Assurance, and GOTS product certifications.								
<b>Continental Technologies, Inc. (CTI)</b>	<a href="http://www.webcti.com">www.webcti.com</a>	(800) 606-6060	<a href="mailto:kmillett@webcti.com">kmillett@webcti.com</a>	FS, HC, MC	P, S	N	N	Risk Management & Compliance
Founded in 1985, CTI has an extensive portfolio of security centric solutions designed to prioritize your IT goals into business drivers. Our focus remains to provide assessments and solutions that increase productivity, reduce cost, secure your information, and demonstrate regulatory compliance as required.								
<b>Cydarm Technologies</b>	<a href="http://www.cydarm.com">www.cydarm.com</a>	(410) 237-8037	<a href="mailto:info@cydarm.com">info@cydarm.com</a>	EN, FS, IT	P	Y	N	Data Breach & Incident Response
Cydarm's Cyber Response Management platform provides a whole-of-business approach to security operations. Designed to support a constantly changing landscape, Cydarm provides capabilities that cover a comprehensive set of needs for security operations teams. These include case management, data enrichment, integrations, editable playbooks, reporting, collaboration, and response time SLAs. Security operations teams now need to analyse, respond, collaborate, communicate, report, and comply. Management and executive leadership teams focused on people and process aspects need efficient and effective ways to support and enable distributed staff. Cydarm's Cyber Response Management Platform was built to support today's security teams, as well as help solve executive and board level concerns.								
<b>Davis Unlimited Information Technologies, Inc.</b>	<a href="http://duit.us">http://duit.us</a>	(301) 637-5411	<a href="mailto:info@duit.us">info@duit.us</a>	FG, IT, SG	S	N	N	Advisory and Consulting
DUIT specializes in cybersecurity services including risk management, mitigation, assessments, testing, Code Quality services, ICAM management and system security requirements management. Additionally, we also provide training for our customers in these areas, integrated within their systems. Contact us for more information on strategic partnerships on our 8(a) STARS III vehicle.								
<b>DP Solutions</b>	<a href="http://www.dpsolutions.com">www.dpsolutions.com</a>	(410) 720-3300	<a href="mailto:sales@dpsolutions.com">sales@dpsolutions.com</a>	AC, FS, HC	S	N	Y	Managed Security Service Provider
DP Solutions is an award-winning Managed Security Services Provider (MSSP) serving the Mid-Atlantic. DP Solutions functions as a true partner to support your cyber-security initiatives with managed security solutions including penetration testing, vulnerability testing, phishing training and testing, security awareness training, risk analysis, security consulting services and managed network security.								
<b>Edwards Performance Solutions</b>	<a href="http://www.EdwPS.com">www.EdwPS.com</a>	(443) 561-0180	<a href="mailto:info@EdwPS.com">info@EdwPS.com</a>	EN, HC	S	N	N	Advisory and Consulting
Edwards Performance Solutions helps you understand your cybersecurity vulnerabilities, develop a security plan, and institutionalize a cyber risk program. Our team of cybersecurity experts brings decades of security expertise to your organization, with assessments, plans, training, and other tailored solutions that fit your budget – keeping you informed and well protected.								
<b>Epoch, Inc.</b>	<a href="http://theepochteam.com">theepochteam.com</a>	(410) 465.3955	<a href="mailto:info@theepochteam.com">info@theepochteam.com</a>	AC, CO, MC	S	N	Y	Managed Security Service Provider
Epoch is a Managed IT Service Provider (MSP) and a Managed Security Services Provider (MSSP). By implementing a creative technology and business strategy, we ensure your technology is advancing your organization's goals. Epoch helps companies achieve business results through effective IT management and process-based solutions. Our focus and success are based on excellent customer service and having an open, honest business relationship with our clients.								
<b>Ey3 Technologies</b>	<a href="https://www.ey3.tech/">https://www.ey3.tech/</a>	(301) 818-4393	<a href="mailto:info@ey3.tech">info@ey3.tech</a>	FG, LG, SG	S	N	N	Advisory and Consulting
We are Ey3 (pronounced "eye three") a minority woman-owned systems engineering and cybersecurity digital services firm, proudly located in Prince George's County, MD. Founded in 2014, Ey3 boasts over 25+ years of combined industry experience supporting five separate DoD/IC agencies, three different Federal agencies, and companies from big to small. We possess both the knowledge and talent to help our customers achieve their goals.								



## 2023 PRODUCTS & SERVICES DIRECTORY

COMPANY NAME	WEBSITE	PHONE	EMAIL	Industry Focus	Product/Service Provider	"Proprietary Product?"	"Specializes in Helping Small Businesses <50 employees"	"Primary Product/Service Offering"
<b>Industry Key:</b> Accounting (AC), Aerospace (AE), Business Strategy (BS), Commercial Real Estate (CR), Construction (CO), Consulting (CL), Education (ED), Energy/Utilities (EN), Federal Government (FG), Financial Services (FS), Healthcare (HC), Information Technology (IT), Insurance (IN), Investment Capital (IC), Legal (LE), Local Government (LG), Manufacturing (MC), Retail (RT), Research & Development (RD), State Government (SG), Technology (TE), Transportation (TR)								
<b>Galaxkey</b>	<a href="https://www.galaxkey.com/">https://www.galaxkey.com/</a>	(415) 635-0973	<a href="mailto:sales@galaxkey.com">sales@galaxkey.com</a>	ED, FS, LE	P	Y	N	Data Protection
Most organizations think their data is secure because they have a strong external defense. But if that defense is breached, or data is sent outside the organization, they're vulnerable. Galaxkey protects all data under three layers of identity-based encryption, with unique "keys" only you hold - so no one else can ever access your data.								
<b>GRS Tecnology Solutions</b>	<a href="https://www.grstech-nologysolutions.com/">https://www.grstech-nologysolutions.com/</a>	240-757-0101	<a href="mailto:sales@grstechnology-solutions.com">sales@grstechnology-solutions.com</a>	CO, FS, E	S	N	Y	Managed Security Service Provider
GRS Technology Solutions is a Managed Security Service Provider in the Washington DC Area. GRS has been working with DoD contractors for the past 8 years through every iteration of DFARS, GDPR, CSF, and NIST 800-171. We are experts in right-sizing the security requirements to enable your business to stay competitive and compliance in the DoD acquisition process.								
<b>Gross, Mendelsohn &amp; Associates</b>	<a href="https://technology.gma-cpa.com/">https://technology.gma-cpa.com/</a>	410.685.5512	<a href="mailto:wwalter@gma-cpa.com">wwalter@gma-cpa.com</a>	AC, CL, TE	S	Y	N	Managed Service Provider
Led by CPAs with accounting, financial and technology expertise, we offer a talented team of ERP system experts, networking specialists and developers who share the same goal: to help organizations use technology to improve their operations, work more efficiently and stay safe from cyberattacks.								
<b>Hill Tech Solutions</b>	<a href="http://hill-tech-solutions.net">hill-tech-solutions.net</a>	410-671-5780	<a href="mailto:info@hill-tech-solutions.net">info@hill-tech-solutions.net</a>	CO, IN, LE	P, S	N	Y	Managed Service Provider
Hill Tech Solutions works with Maryland businesses to close their cybersecurity gaps and help them operate safely and efficiently. Among the first companies authorized as a Qualified Maryland Cyber Seller, Hill Tech was named to the Most Elite MSP501 for Managed Service Providers, ranking in the top 5% in Maryland.								



MARYLAND INNO  
**FIRE AWARDS**

Each year, the Baltimore Business Journal honors the most innovative companies and/or organizations across the state.

Don't miss your opportunity to nominate for the 2024 Awards, visit here in November 2023:



# “INNOVATION STARTS WITH PEOPLE.”

ROBERT LEE,  
CEO AND CO-FOUNDER OF DRAGOS

When your mission is to protect the nation's industrial infrastructure from cyber attacks, you need smart, passionate people behind you. Tapping into Maryland's cybersecurity talent pool gives Dragos the edge it needs to complete its mission.





**Maryland**  
DEPARTMENT OF COMMERCE



**ChooseMaryland.org**

## 2023 PRODUCTS & SERVICES DIRECTORY

COMPANY NAME	WEBSITE	PHONE	EMAIL	Industry Focus	Product/Service Provider	"Proprietary Product?"	"Specializes in Helping Small Businesses <50 employees"	"Primary Product/Service Offering"
<b>Industry Key:</b> Accounting (AC), Aerospace (AE), Business Strategy (BS), Commercial Real Estate (CR), Construction (CO), Consulting (CL), Education (ED), Energy/Utilities (EN), Federal Government (FG), Financial Services (FS), Healthcare (HC), Information Technology (IT), Insurance (IN), Investment Capital (IC), Legal (LE), Local Government (LG), Manufacturing (MC), Retail (RT), Research & Development (RD), State Government (SG), Technology (TE), Transportation (TR)								
<b>InfoPathways, Inc.</b>	www.InfoPathways.com	410-751-9929	info@InfoPathways.com	CO, MC, RD	P, S	N	N	Advisory and Consulting
We are Allies and Advocates for HumanIT. Specializing in environments such as biotech, manufacturing, and construction, InfoPathways takes a holistic approach to understanding the intricacies that your business technology demands. We partner with best-in-class products and services to provide the technology and support you need to manage your complex world.								
<b>Integris</b>	www.integrisit.com	443-870-5384	scott.pruim@integrisit.com	FS, LE, RE	S	N	N	Managed Service Provider
At Integris, we're on a mission to bring together the personal service of local IT providers with the power of a national network. We believe that's simpler than it sounds. Our offices offer high-touch IT services that clients love from highly experienced local team members. Our national network allows us to offer best-in-class services like dedicated vCIOs, specialized security and compliance advisory services, a 24/7 help desk, and more. Our name, "Integris," stands for integrity. And it's something we aim to deliver, every day.								
<b>Jovian Concepts, Inc.</b>	www.jovianconcepts.com	443-285-0600	inquire@jovianconcepts.com	CL, FG, LE	S	N	N	Risk Management & Compliance
Jovian Concepts, Inc., provides intelligence consulting services that focus on delivering quality solutions to address the critical mission and planning needs of our clients. Our customer focus is unmatched as we evolve to meet the challenges of shifting trends in the federal, state, and local marketplaces.								
<b>Kaizen Approach, Inc.</b>	www.KaizenApproach.com	(855) 564-6842	Info@KaizenApproach.com	EN, FG, FS	S			Cybersecurity Consulting, CMMC Preparation
Kaizen Approach leverages decades of experience supporting commercial, DoD and IC customers with cybersecurity expertise, be it hands-on service, intermittent high-level advice, or ongoing consultation. Our Virtual Chief Information Security Officer (vCISO) program offers cost-effective and high-quality security experience to companies that may not have or need a full-time CISO. Kaizen has been providing CMMC preparation and mitigation since 2020.								
<b>Layer8 Consulting, Inc.</b>	www.L8C.com	888-654-5620	info@L8C.com	ED, HC, MC	P, S	N	N	Firewall Technologies
Layer8 Consulting provides comprehensive strategy, design, support and implementation services for IT infrastructures as well as staffing & recruiting services. Layer8 has extensive expertise in Information Security Services, Firewall & Network Design, High Availability, and Disaster Recovery.								
<b>Lion Solutions, LLC</b>	https://lionsolutions.com/	(240) 223-2426	contactus@lionsolutions.com	FG, LG, SG	P, S	N	N	Advisory and Consulting
Enterprise IT Services company that specializes in delivering Infrastructure Modernization and Transformation to government organizations. Our core team has provided over 20+ years of subject matter expertise and leadership in IT services delivery. Our approach is to simply communicate technology, while providing collaborative partnerships with our customers.								
<b>Lionfish Cyber Security</b>	https://lionfishcybersecurity.com	(877) 732-6772	info@LionfishCyberSecurity.com	CL, ED, EN, FG	P	Y	Y	Risk Management & Compliance
Welcome to Lionfish Cyber Security, where we bring order to chaos. Our cutting-edge Risk Management Enablement Platform combines governance, risk and compliance, cyber tools, and workforce development to help businesses protect their data, employees, and devices. Our platform is the world's first and only one that offers cyber workforce development at scale. We understand the skills gap in the industry, and we're here to help bridge that gap with our employee upskilling, internships, and apprenticeships. Our comprehensive suite enables businesses to manage their risks more effectively and protect themselves from the increasing number of cyber-attacks. With our on-demand help and training library, cyber tool identification, pre-built policy and procedure responders, and robust analytic reports, you'll have everything you need to stay protected. Our platform is cloud-based, so you can access it from anywhere, anytime. We take pride in being a disabled veteran-owned tech company and bringing innovative solutions to businesses of all sizes. Our goal is to help you succeed and thrive in this ever-changing landscape of cyber threats. Don't wait until it's too late. Contact us today								
<b>Motorola Solutions, Inc.</b>	www.motorolasolutions.com	703-479-1666	taylor.johnson@motorolasolutions.com	LG, SG	P, S	Y	N	Managed Security Service Provider
Protect cloud applications and infrastructure, endpoint devices, IT networks and mission-critical systems with our Managed Detection and Response (MDR) services, powered by our ActiveEye security platform. Public safety and enterprise customers get visibility into all relevant activity and see what our analysts see with our co-managed services.								
<b>Nteligen, LLC</b>	www.nteligen.com	(443) 864-5042	contact@nteligen.com	EN, FG, FS	P, S			Network Security (Data Loss Prevention, Intrusion Detection & Prevention)
Nteligen develops systems that increase national security by reducing the risk of information sharing for cross-domain data flow, business workflows, and secure data distribution. Nteligen's solutions are used to mitigate and eliminate zero-day attacks and to prevent data spillage in both high security Government communication and corporate enterprise environments.								



## 2023 PRODUCTS & SERVICES DIRECTORY

COMPANY NAME	WEBSITE	PHONE	EMAIL	Industry Focus	Product/Service Provider	"Proprietary Product?"	"Specializes in Helping Small Businesses <50 employees"	"Primary Product/Service Offering"
<b>Industry Key:</b> Accounting (AC), Aerospace (AE), Business Strategy (BS), Commercial Real Estate (CR), Construction (CO), Consulting (CL), Education (ED), Energy/Utilities (EN), Federal Government (FG), Financial Services (FS), Healthcare (HC), Information Technology (IT), Insurance (IN), Investment Capital (IC), Legal (LE), Local Government (LG), Manufacturing (MC), Retail (RT), Research & Development (RD), State Government (SG), Technology (TE), Transportation (TR)								
<b>The ONE Solution</b>	<a href="http://onesolutioncyber.com">http://onesolutioncyber.com</a>	(443) 375-0853	<a href="mailto:info@onesolutioncyber.com">info@onesolutioncyber.com</a>	AE, FG, TE	P, S	N	N	Risk Management & Compliance
The ONE Solution is a Washington D.C based woman-owned, minority-owned small business, providing Cybersecurity-as-a-service (CSaaS) to commercial and federal government customers. With a core focus on securing operational and information technology and over 20+ years industry experience, The ONE Solution delivers solutions that remain resilient in today's dynamic threat environment. The ONE Solution is customer centric, focusing on your specific needs and tailoring our services to match your business.								
<b>Optic Cyber Solutions</b>	<a href="http://www.OpticCyber.com">www.OpticCyber.com</a>	(443) 292-6679	<a href="mailto:Info@OpticCyber.com">Info@OpticCyber.com</a>	ED, EN, TR	S	N	N	Cybersecurity Policy & Procedure Development
At Optic Cyber Solutions, we support organizations by identifying cybersecurity blind spots and maturing cybersecurity programs through our assessment, implementation and advising services. Our proven approach helps companies achieve their compliance goals and meet business requirements (e.g., CMMC, FISMA, CSF) while helping you protect what matters most.								
<b>Penacity, LLC</b>	<a href="https://www.penacity.us">https://www.penacity.us</a>	(443) 837-9550	<a href="mailto:info@penacity.us">info@penacity.us</a>	CL, FG, IT	P, S	Y		Managed Security Service Provider
Penacity is a Managed Security Services Provider (MSSP) with seasoned SMEs providing state of the art cybersecurity services including penetration testing, vulnerability assessment and management, incident response, forensic analysis and SOCaaS solutions. Penacity also provides NIST/CMMC/ISO/HIPAA/PCI/DSS compliance services and is a CMMC-AB Registered Provider Organization (RPO) and a Third-Party Assessor Organization (C3PAO). SDVOSB. Founded in 2016. Parent Company of AboutWeb, LLC.								
<b>Personam.AI, LLC</b>	<a href="https://personam.ai">https://personam.ai</a>		<a href="mailto:learning@personam.ai">learning@personam.ai</a>	EN, FS, HC	P	Y	N	Intrusion Detection & Prevention
Personam.ai is the 24x7 always on threat hunting partner for your security operations teams - no changing configuration, no maintenance, no rule sets, no tuning. Just 100% accurate detection. Our AI is custom trained to understand your network by watching how your network is used, changes, and grows. Our patented detection approach, effective within hours of deployment, uses that deep understanding to determine what's a threat and what's just a change in how the network is used. Personam.ai is always learning - vigilant, adapting and detecting known and emerging Cyber threats, keeping you ahead of the hackers. Our goal is to simplify detecting and eliminating cyber threats to make the internet safe. Reach out if you would like to learn more!								

# Versatility for Your Needs. Security for Your Business.

## Third-Party Cyber Risk Management

- Proactive Assessments.
- Comprehensive Risk Intelligence.
- Complete Risk Visibility.



Powered by Anchor Technologies [www.mycypr.com](http://www.mycypr.com)

## 2023 PRODUCTS & SERVICES DIRECTORY

COMPANY NAME	WEBSITE	PHONE	EMAIL	Industry Focus	Product/Service Provider	"Proprietary Product?"	"Specializes in Helping Small Businesses <50 employees"	"Primary Product/Service Offering"
<b>Industry Key:</b> Accounting (AC), Aerospace (AE), Business Strategy (BS), Commercial Real Estate (CR), Construction (CO), Consulting (CL), Education (ED), Energy/Utilities (EN), Federal Government (FG), Financial Services (FS), Healthcare (HC), Information Technology (IT), Insurance (IN), Investment Capital (IC), Legal (LE), Local Government (LG), Manufacturing (MC), Retail (RT), Research & Development (RD), State Government (SG), Technology (TE), Transportation (TR)								
<b>Phishgoggles Security Awareness Service</b>	www.phishgoggles.com	(443) 795-5595	info@phishgoggles.com	CO, HC, MC	S		Yes	Cybersecurity Awareness Training
The Phishgoggles Security Awareness Service drives down the risk of cyberattacks by targeting the one vulnerability technology cannot: people. Phishgoggles measurably reduces employees' susceptibility to online threats by teaching them how to recognize & avoid them. This unique, fully-managed, as-a-service model builds learning over time to aid retention & instill a culture of security. For cyber tech companies, a partnership with Phishgoggles adds revenue, & value for your clients.								
<b>ProSync</b>	www.prosync.com	(410) 772-7969	staffing@prosync.com	FG	S			Application Security
Since 2000, ProSync has delivered mission-critical technology services and solutions to the global Intelligence Community. We take great pride in contributing to the mission! ProSync offers technology services and solutions specializing in software and hardware engineering, cybersecurity, structured cabling, intelligence analysis, and more.								
<b>RackTop Systems</b>	www.racktopsystems.com	(888) 472-2586	info@racktopsystems.com	ED, FG, FS	P	Y		Secure File Sharing Solutions
RackTop Systems is the pioneer of CyberConverged data security. RackTop Systems empowers both government and commercial organizations through its high-performance software defined storage product that is embedded with security, compliance, and encryption to protect data where it resides without the cost, complexity, and security vulnerabilities of traditional bolt-on software solutions.								
<b>Restyn, Inc.</b>	restyn.com	(410) 891-1686	sales@restyn.com	EN, FS, IN	S	N	Y	Managed Service Provider
<b>STRATEGIC TECHNOLOGY FOR BUSINESS</b> We believe the purpose of technology is to empower people and generate scalable and sustainable business returns. With Restyn, you can access visionary technical leadership and discover how to make the most of your use of technology. Your platform, your software, your data, and your processes are all opportunities to gain an unfair competitive advantage in the marketplace.								



# Managed Services

## What We Do

We complement your program and available tools & resources with customized levels of continuous monitoring and expert management to ensure your investments are operating at peak efficiency and efficacy to minimize threat exposure and exploitation.

### DEVICE MANAGEMENT

Alleviate the burden on key staff for configuration requests, software upgrades and new feature adoption.

### SOC SERVICES

Gain real-time insights into the event data generated by your security architecture and rely on the experts to correlate and triage possible incidents.

### MANAGED DETECTION & RESPONSE (MDR)

Take advantage of new detection technology with a team of experts who will configure, tune and hunt threats in your environment to minimize detection time.

### VULNERABILITY MANAGEMENT

Shine a spotlight on new and existing vulnerabilities in your environment. Leverage our team of experts to summarize, prioritize, and help you minimize exposure.

**Ted Pibil**  
 Sr Technical Account Manager | ePlus Technology, inc.  
 ted.pibil@eplus.com | 443-243-2047

**Where Technology Means More®**

©2023 ePlus inc. All rights reserved. ePlus, the ePlus logo, and all referenced product names are trademarks or registered trademarks of ePlus inc. All other company names, logos, and products mentioned herein are trademarks or registered trademarks of their respective companies.



## 2023 PRODUCTS & SERVICES DIRECTORY

COMPANY NAME	WEBSITE	PHONE	EMAIL	Industry Focus	Product/Service Provider	"Proprietary Product?"	"Specializes in Helping Small Businesses <50 employees"	"Primary Product/Service Offering"
<b>Industry Key:</b> Accounting (AC), Aerospace (AE), Business Strategy (BS), Commercial Real Estate (CR), Construction (CO), Consulting (CL), Education (ED), Energy/Utilities (EN), Federal Government (FG), Financial Services (FS), Healthcare (HC), Information Technology (IT), Insurance (IN), Investment Capital (IC), Legal (LE), Local Government (LG), Manufacturing (MC), Retail (RT), Research & Development (RD), State Government (SG), Technology (TE), Transportation (TR)								
<b>RightDirection Technology Solutions LLC</b>	www.rightdirection-tech.com	(410) 814-7547	jhutchins@rightdirectiontech.com	CL, FG, IT	S	N	N	Intrusion Detection & Prevention
RightDirection Technology Solutions, LLC (RDTS) has over 13 years of experience in Worldwide Support Services including: Enterprise Modernization Initiatives, Software and Application Development, Configuration Management, Data Migration, DevSecOps, Cybersecurity, Cloud Migration, Test and Evaluation (T&E); Help Desk Tier I, II, III, End User Support, Acquisition Support; Systems Integration and Implementation, Training and Documentation Support, Knowledge Management, Logistics and Supply Chain Management; Program and Project Management, Business Analysis, Business Process Re-engineering (BPR), Change Management, Enterprise Architecture, Risk Management, Governance and Compliance, Quality Control, Scientific Research, Qualitative & Quantitative Analysis, Financial Compliance (FFMIA and SFIS) Support in the Department of Defense(DoD) and Federal Government sectors.								
<b>Rixon Technology</b>	https://rixontechnology.com/	(844) 749-6687	support@Rixon-Technology.com	FS, HC	S	Y	N	Data Protection
Rixon Technology is a leading B2B SaaS provider specializing in advanced tokenization solutions for data security, privacy, and compliance. Offering a cloud-native platform, customizable APIs, and robust compliance tools, Rixon empowers businesses in Maryland to safeguard sensitive data while meeting global regulatory requirements.								
<b>RONATHAN</b>	ronathan.esr-inc.com	(410) 442-5501	ronathan@esr-inc.com	CL, FG, HC	P	N	N	Risk Management & Compliance
RONATHAN is an innovative Governance, Risk, and Compliance (GRC) assistant designed to streamline and simplify your compliance processes. Powered by cutting-edge AI technology, RONATHAN quickly identifies compliance gaps in any business environment, helping you accelerate the Risk Management Framework (RMF) lifecycle. Say goodbye to time-consuming assessments - RONATHAN completes tasks in minutes that used to take days or weeks.								
<b>Savory Technology Partners</b>	www.svrytec.com	(410) 417-8697	info@svrytec.com	FG, FS, MC	P, S	Y	Y	XAAS (Anything as a Service)
Cybersecurity threats are persistent, rapidly evolving and advancing and target any industry. We here at Savory Technology Partners are committed to providing you, no how big or small in size, the comprehensive and value based services the help your company to thrive in the ever evolving cyber landscape.								



### POWERFUL DATA PROTECTION MADE SIMPLE

Galaxkey helps you to lock down all your communications and data, inside and out

- Secure Emails
- Secure Signatures
- Secure Files
- Secure Workspace

[www.galaxkey.com](http://www.galaxkey.com)

5520 Research Park Drive,  
Suite 100, Baltimore,  
MD 21228

+1 (415) 6350 973  
 hello@galaxkey.com

## 2023 PRODUCTS & SERVICES DIRECTORY

COMPANY NAME	WEBSITE	PHONE	EMAIL	Industry Focus	Product/Service Provider	"Proprietary Product?"	"Specializes in Helping Small Businesses <50 employees"	"Primary Product/Service Offering"
<b>Industry Key:</b> Accounting (AC), Aerospace (AE), Business Strategy (BS), Commercial Real Estate (CR), Construction (CO), Consulting (CL), Education (ED), Energy/Utilities (EN), Federal Government (FG), Financial Services (FS), Healthcare (HC), Information Technology (IT), Insurance (IN), Investment Capital (IC), Legal (LE), Local Government (LG), Manufacturing (MC), Retail (RT), Research & Development (RD), State Government (SG), Technology (TE), Transportation (TR)								
<b>Sealing Technologies, Inc.</b>	<a href="https://www.sealing-tech.com/">https://www.sealing-tech.com/</a>	(443) 542-0040	marketing@sealing-tech.com	FG, TE	P, S	Y	N	Network Security
SealingTech is a veteran owned business that rapidly delivers innovative cybersecurity solutions that modernize, protect, and defend the networks and systems of the Federal Government and private industries. SealingTech's vast cyberspace experience and knowledge provides cutting-edge research, engineering and integration services that support the United States and its allies. For additional information, visit <a href="http://www.sealingtech.com">www.sealingtech.com</a> . #BuildSecureSolve								
<b>SecuLore Solutions</b>	<a href="http://www.seculore.com/">www.seculore.com/</a>	(410) 305-0234	info@SecuLore.com	FG, RD, TE	S		Y	Continuous Network Monitoring
SecuLore Solutions is passionate about defending critical services from increasingly sophisticated cyber attacks. Led by experts in both 9-1-1 technology and cyber warfare, our team empowers public safety, local governments, and their IT teams with: Paladin Overwatch™ - cybersecurity monitoring; CyberBenchmark™ - vulnerability assessments; and CyberHygiene - cybersecurity awareness training.								
<b>Shield 7 Consulting</b>	<a href="http://www.shield7.com">www.shield7.com</a>	(410) 834-5908	sales@shield7.com	EN, HC, MC		N	N	Firewall Technologies
Shield 7 Consulting is a trusted cybersecurity firm focused on safeguarding your organization's two most important assets: technology and people. With more than a decade of providing expertise and services, our firm is focused on security solutions that focus on two core principles of cybersecurity, prevention, and detection/response.								
<b>SixGen Inc</b>	<a href="http://www.sixgen.io">www.sixgen.io</a>	(410) 874-6446	info@sixgen.io	FG, IT, TE	P, S	Y	N	Advisory and Consulting
SIXGEN provides world-class cybersecurity services and products protecting critical assets & infrastructure in a world of rising threats from global adversaries. Highly credentialed operators protect commercial and government industries, and high-net worth clients by reacting to these emerging threats through innovative processes, tools, and advanced techniques to overcome malicious actors.								
<b>SOClogix</b>	<a href="https://www.soclogix.com">https://www.soclogix.com</a>	443-409-5426	info@soclogix.com	HC, IT, RT	P, S	Y	Y	Managed Security Service Provider
SOClogix provides industry-leading cybersecurity services to protect your business from cyber threats. With advanced incident response, digital forensics, penetration testing, and managed SOC services, our team of experts will detect and mitigate threats before they cause damage, ensuring the security of your business.								



[www.mdcyber.com](http://www.mdcyber.com) | [info@mdcyber.com](mailto:info@mdcyber.com) | 443-853-1970




## 2023 PRODUCTS & SERVICES DIRECTORY

COMPANY NAME	WEBSITE	PHONE	EMAIL	Industry Focus	Product/Service Provider	"Proprietary Product?"	"Specializes in Helping Small Businesses <50 employees"	"Primary Product/Service Offering"
<b>Industry Key:</b> Accounting (AC), Aerospace (AE), Business Strategy (BS), Commercial Real Estate (CR), Construction (CO), Consulting (CL), Education (ED), Energy/Utilities (EN), Federal Government (FG), Financial Services (FS), Healthcare (HC), Information Technology (IT), Insurance (IN), Investment Capital (IC), Legal (LE), Local Government (LG), Manufacturing (MC), Retail (RT), Research & Development (RD), State Government (SG), Technology (TE), Transportation (TR)								
<b>SOCsoter</b>	www.SOCsoter.com	(866) 977-7621	info@socsoter.com	FG, HC, IT	P, S	N	Y	Managed Security Service Provider
SOCsoter is a comprehensive cybersecurity platform built specifically for small to mid-sized companies. Managed security backed by an US-based, 24/7/365 Security Operations Center (SOC). SOCsoter cybersecurity for MSPs includes: Managed Detection and Response (MDR), Endpoint Detection and Response (EDR), Managed Cloud Monitoring, Vulnerability Management and Compliance. CMMC-AB Certified Third Party Assessor Organization (C3PAO) candidate with CMMC-AB Registered Practitioners (RP) on staff to ensure businesses are compliant with necessary industry regulations.								
<b>Summit Business Technologies</b>	www.summitbiztech.com	(443) 795-5110	Ken.Cikanovich@summitbiztech.com	CR, HC, MC	P, S		Y	Managed Security Services
Summit Business Technologies is an MSSP providing IT support, cybersecurity compliance and custom Application/Web Development in the greater Baltimore area for almost 40 years. Summit understands the technology issues faced by small to mid-size companies in maintaining their network. Summit specializes in helping clients stay secure against ever changing threats . Summit is an RPO supporting firms seeking CMMC level 2 certifications or complying with industry required cybersecurity standards.								
<b>TCecure, LLC</b>	tsecure.com	(202) 573-9344	info@tsecure.com	ED, FG, TE	S	N	N	Risk Management & Compliance
TCecure offers cybersecurity services to federal, state/local, and commercial organizations. Our services include Security Architecture & Engineering; Software Assurance; Vulnerability, Threat, and Risk Assessments, Training, Program Security, and Consulting.								
<b>TekMonks</b>	www.tekmonks.com	(888) 318-4077	info@tekmonks.com	ED, FS, TR	P, S			Identify Management, Authentication & Access Control
TekMonks is disrupting the IT industry by offering cutting edge solutions in everything from true AI Cybersecurity to custom built software for our clients. We are consistently bringing our clients innovative software solutions today that is the technology foundation of the future.								


# Carroll County Knows Security

## Cybersecurity Connections


**Top ranked schools** including Project Lead the Way Computer Science and Cisco Networking Academy programs




**Carroll County**  
ECONOMIC DEVELOPMENT  
Right Place, Right Time




**MCDANIEL COLLEGE**




**CARROLL COMMUNITY COLLEGE**




**hackathon**  
Carroll County




**PIE<sup>3</sup>**  
Partnership and Inspiration for Engineering Education and Entrepreneurship




**Carroll Technology & Innovation Council**



**CARROLL BROADBAND**  
A Carroll County Government Enterprise



**magic**  
INNOVATION • EDUCATION • INCUBATION



**CARROLL COUNTY <TECH/HIRE>**

Learn more at <https://carrollbiz.org>  
 225 N. Center Street, Westminster MD 21157 • 410-386-2070 • info@carrollbiz.org

## 2023 PRODUCTS & SERVICES DIRECTORY

COMPANY NAME	WEBSITE	PHONE	EMAIL	Industry Focus	Product/Service Provider	"Proprietary Product?"	"Specializes in Helping Small Businesses <50 employees"	"Primary Product/Service Offering"
<b>Industry Key:</b> Accounting (AC), Aerospace (AE), Business Strategy (BS), Commercial Real Estate (CR), Construction (CO), Consulting (CL), Education (ED), Energy/Utilities (EN), Federal Government (FG), Financial Services (FS), Healthcare (HC), Information Technology (IT), Insurance (IN), Investment Capital (IC), Legal (LE), Local Government (LG), Manufacturing (MC), Retail (RT), Research & Development (RD), State Government (SG), Technology (TE), Transportation (TR)								
<b>Visore Security Solutions</b>	visore.com	8775588119	sales@visore.com	FG, IT, TE	P	Y	N	Asset Inventory & Management
Visore Security Solutions, Inc., provides cybersecurity software in the Cyber Asset Attack Surface Management (CAASM) category. Visore Security Platform empowers security teams to gain persistent cyber asset visibility, harden attack surface, align with policy standards, and focus SecOps on high value tasks.								
<b>XPORTECHS</b>	https://xpertechs.com/	410-884-0225	marketing@xpertechs.com	CO, IC, MC	P, S	Y	N	Managed Security Service Provider
XPORTECHS is how organizations finally get the level of managed IT services needed to up their game in every area from cloud and cybersecurity strategies to daily tech support.								
<b>Winquest Cybersecurity</b>	www.winquestcyber.com/	(410) 718-0565	info@winquestengineering.com	AE, IT, MC	S	N	Y	Penetration Testing
Winquest Cybersecurity performs Vulnerability Assessments, Penetration Testing and Consulting. Our Clients range from small investment-advisor firms to \$6B manufacturer-retailers, but our passion is helping small and medium businesses reduce their cybersecurity risk. Contact Winquest Cybersecurity to find out how we make cybersecurity affordable for all businesses!								
<b>Zscaler</b>	https://www.zscaler.com/	408.533.0288	tmerritt@zscaler.com	EN, FG, FS	P, S	Y	N	Mobile Security
Zscaler (NASDAQ: ZS) accelerates digital transformation so customers can be more agile, efficient, resilient, and secure. The Zscaler Zero Trust Exchange(c) platform protects thousands of customers from cyberattacks and data loss by securely connecting users, devices, and applications in any location. Distributed across more than 150 data centers globally, the SSE-based Zero Trust Exchange(c) is the world's largest in-line cloud security platform.								



### **The CTI Difference?**

For more than 37 years, CTI has been a top provider of IT consulting and services in Maryland. CTI evolved alongside the IT industry and developed a team of experts to build IT solutions to meet the needs of organizations across industries such as education, healthcare, manufacturing, finance, and more.



*Scan to redeem your complimentary Cybersecurity consultation!*

www.webcti.com | 1 Texas Station Court, Suite 325 Timonium, MD 21093 | 800.606.6060 | info@webcti.com

### **What is SHIELD?**

CTI's SHIELD Suite encompasses all of our Consulting Services offerings.



**SHIELDRisk**



**SHIELDControls**



**SHIELDRecovery**





# CHAPTER TWO

## MID-ATLANTIC CYBERSECURITY

### 2023 SUPPORT SERVICES DIRECTORY

Below is a list of companies providing services to support Maryland's cybersecurity industry. For more detailed information on these and other companies, visit MDcyber.com.

COMPANY NAME	WEBSITE	PHONE	EMAIL	INDUSTRY
<b>ACNB Insurance, Inc.</b>	www.acnbinsurance.com	(667) 272-4207	tkeogh@acnbinsurance.com	Insurance
Insurance broker for CAMI members providing insurance and risk management services				
<b>ADG Creative</b>	www.adgcreative.net	(443) 285-0008	info@adgcreative.net	Sales & Marketing
We are an experienced cyber communications partner, providing human-centered experiences that are engaging and accessible. Our customers count on us for our expertise in marketing and sales support, website and application, and video. We have been uncomplicating technical communications for thirty years and we are just getting warmed up.				
<b>Anne Arundel Economic Development Corporation</b>	www.aaedc.org	(410) 222-7410	sHorta@aaedc.org	Economic Development Agency
As the heart of the nation's cyber security efforts and home to a broad range of industries, Anne Arundel County is a premier location. The Anne Arundel Economic Development Corporation (AAEDC) Defense Tech Toolbox provides resources for businesses serving national security efforts at Fort Meade through the 0% Next Stage Fund Loan, consultants on call, workforce training reimbursement grants & travel awards. AAEDC assists businesses of all sizes so they can focus on their core mission.				



**Become a CAMI Member!**

We are a trusted community for individuals and companies that view cybersecurity as a strategic issue to receive actionable resources and connect with their peers.


**Learn more at**  
[bit.ly/CAMIMember](https://bit.ly/CAMIMember)




**LET US HELP YOU PREPARE FOR CMMC COMPLIANCE**

**YOUR ONE STOP SHOP FOR CMMC**


Remain competitive as a government contractor. Edwards is the only company certified to support the entire CMMC ecosystem. As an authorized C3PAO, RPO, LPP, and LTP, Edwards is your trusted advisor for everything CMMC!



**LEARN MORE**



[EdwPS.com/CMMC](https://EdwPS.com/CMMC)



800.556.2506 | [www.EdwPS.com](https://www.EdwPS.com)

## 2023 SUPPORT SERVICES DIRECTORY

COMPANY NAME	WEBSITE	PHONE	EMAIL	INDUSTRY
<b>Better Business Bureau of Greater Maryland</b>	www.bbb.org/local-bbb/bbb-of-greater-maryland	(410) 347-3990	abarnett@greatermd.bbb.org	Other
For over 100 years, BBB has helped people find and recommend businesses, brands, and charities they can trust. bwtech@UMBC				
<b>Cyber Incubator</b>	www.bwtechumbc.com	(443) 543-5047	xolmeda@umbc.edu	Incubator/Accelerator
bwtech @ UMBC connects cyber entrepreneurs with thought-leaders, customers, investors, and partners from around the region, state, and globe. These companies benefit from dedicated mentoring by highly experienced business experts. By joining bwtech, companies are able to leverage training, events, networking, and new business opportunities housed under one innovative roof.				
<b>Corporate Office Properties Trust</b>	www.copt.com	(443) 285-5400	info@copt.com	Commercial Real Estate
Corporate Office Properties Trust (COPT) (NYSE: OFC) is an office real estate investment trust (REIT) that owns, operates, develops & acquires Class A office buildings and data centers, primarily for the US Gov't, Cybersecurity and Defense IT sectors. Our portfolio of buildings includes locations in MD, VA, DC, TX and AL.				
<b>CyberWire, Inc.</b>	www.thecyberwire.com	(410) 855-4231		Media
We're an independent voice delivering concise, accessible, and relevant cyber security news to people all across the globe. We separate the signal from the noise. Talk to us about advertising opportunities.				
<b>DataTribe</b>	www.DataTribe.com		Info@datatribe.com	Incubator/Accelerator
DataTribe is a cybersecurity and data science startup foundry that invests and co-builds next generational commercial software. The firm draws upon experienced technology and entrepreneurial teams from the world's most prestigious, high-stakes environments, including the international intelligence community and National Labs from U.S, Canada, UK and Australia.				
<b>Emerging Technology Centers</b>	www.etcbaltimore.com	(443) 451-7000	info@etcbaltimore.com	Incubator/Accelerator
Founded in the late 1990s as a non-profit 501(c)3 venture of the Baltimore Development Corporation (BDC), the ETC (Emerging Technology Centers) promotes economic growth by providing its member companies with the resources they need – access to seed capital, mentors, potential partners, a collaborative community, etc. – to get where they want to go, as quickly as possible.				
<b>Evergreen Advisors</b>	www.evergreenadvisorsllc.com	(410) 997-6000	info@evergreenadvisorsllc.com	Business Strategy
Evergreen Advisors is a middle-market investment bank and corporate advisory firm that provides innovative and strategic solutions in the areas of Investment Banking, Outsourced CFO, Business Valuation, and Location Strategies.				
<b>Fort Meade Alliance</b>	www.ftmeadealliance.org	410-850-4940	director@ftmeadealliance.org	Other
Fort Meade Alliance is a membership organization that supports Fort George G. Meade, its 115+ government agencies/organizations and the surrounding area. We ensure Fort Meade's mission and related regional issues are addressed by local, state, and federal objectives and support its priorities with regional/government businesses/organizations. We keep the community informed about new developments and needs at Fort Meade and in the region.				
<b>Frederick County Office of Economic Development</b>	www.discoverfrederick.com	(301) 600-1058	hpropheter@frederickcountymd.gov	Economic Development Agency
Frederick, MD is located 45 minutes from Baltimore and Washington, D.C., and home to over 9,000 businesses and substantial biotech and technology clusters. Local Higher Ed institutions develop a high-caliber Cybersecurity workforce up to the Master's Degree level. Also in Frederick: Fort Detrick; DOD, Homeland Security, and the National Biodefense Analysis and Countermeasures Center.				
<b>Governor's Workforce Development Board</b>	www.gwdb.maryland.gov	(410) 767-3271	gwdb@maryland.gov	Business Strategy
Interested in impacting cybersecurity in Maryland? Then join the Cybersecurity and Information Technology Taskforce! As part of the Governor's Workforce Development Board, the Taskforce fills Maryland's growing need for tech workers by creating a pipeline of talent for employers and developing career pathways for students. Get involved by contacting gwdb@maryland.gov.				



## 2023 SUPPORT SERVICES DIRECTORY

COMPANY NAME	WEBSITE	PHONE	EMAIL	INDUSTRY
<b>Gula Tech Adventures, Inc.</b>	www.gula.tech	(443) 218-2824	investor@gula.tech	Venture Capital
Gula Tech Adventures is a venture capital firm focused on the next generation of cyber solutions. We invest in early cyber start-ups. Ron and Cyndi Gula work with our portfolio companies to help them scale their teams, support their customers and overcome the challenges of the very competitive cyber market. We are involved in a variety of activities to promote good cyber policy, increase cyber economic development and attract more people from all backgrounds to the cyber profession.				
<b>Hartman Executive Advisors</b>	www.hartmanadvisors.com	(410) 600-3200	inquiry@hartmanadvisors.com	Business Strategy
Hartman's CISO and Cyber Risk Advisory Services practice helps executive management at mid-market companies and nonprofit organizations address customer, regulatory, board and corporate concerns regarding cybersecurity. Our independent technology/business advisory services include customized cybersecurity plans, security assessments (NIST800, HIPAA, HITRUST, ISO2700x, FFIEC), policies/procedures, risk mitigation, and BCP/DR/IR plans.				
<b>Howard County Chamber</b>	www.howardchamber.com	(410) 730-4111	lmccarty@howardchamber.com	Business Strategy
With nearly 750 members, the Howard County Chamber (Chamber) is one of the Baltimore Metropolitan region's top chambers of commerce. Our Mission of the Howard County Chamber of Commerce is to provide advocacy, connections, and access to timely information to advance the growth and success of the business community.				
<b>Howard County Economic Development Authority</b>	www.hceda.org	(410) 313-6500	info@hceda.org	Economic Development Agency
The Howard County Economic Development Authority (HCEDA) is here to help support your cyber business and connect you with our successful cyber community. Our premier Mid-Atlantic community is home to a talented workforce, a high quality of life, welcoming business environment, and an ideal strategic location between two major metropolitan areas.				
<b>I95 Business Magazine</b>	www.I95business.com	(410) 481-9960	vicki@I95business.com	Media
Baltimore's only regional business magazine telling stories of successful businesses and the people who run them. With an emphasis on people, we deliver a rich reading experience which resonates and engages with readers across all ages and titles, across multiple channels and platforms, including direct mail print, email, digital and web, social media and national ad networks. We Tell Stories. Words Matter©				
<b>Kelly Insurance &amp; Investments, Inc.</b>	www.getkbi.com	(410) 349-3806	bwasserman@getkbi.com	Insurance & Financial Services
Since 1999, we have provided clients from coast to coast with an array of reliable tools that provide complete wealth solutions. We work well with individuals and companies alike who desire ongoing professional guidance in the creation and implementation of personal and/or company goals. As a group committed to integrity and professionalism, we seek to help our clients build and preserve family wealth through strategies that utilize our values, experience and education. We can help in the areas of Employee Benefits, Corporate Retirement Plans, Private Wealth Management and Risk Management.				
<b>LaunchTech</b>	www.golaunchtech.com	(410) 533-9708	info@golaunchtech.com	Business Strategy
LaunchTech is a PR agency that understands and appreciates the accelerated pace of emerging technology company culture and is wholeheartedly dedicated to raising brand profiles through detail-oriented, strategic communications programs. Our services include media relations, analyst relations, messaging & content, awards & speaking, social media, research & surveys, and company & product launches.				
<b>Mark D. Grant LLC</b>	www.markdgrant.com	(301) 908-4777	mark@markdgrant.com	Bookkeeping
We'll take on your accounting department! Payables   Receivables   Expense Reporting   Billings   Payroll and HR   General Ledger   Timely and Accurate Financials   Complete virtual accounting departments and CFO services.				
<b>Maryland Chamber of Commerce</b>	www.mdchamber.org	(410) 269-0642	lgordon@mdchamber.org	Other
The Maryland Chamber of Commerce is Maryland's only statewide business advocacy organization. We are committed to working with our statewide alliance of partners on critical public policy issues. With a focus on economic development and grassroots advocacy, we impact policies that directly affect Maryland business. We are dedicated to making Maryland work better for all Marylanders.				
<b>Maryland Department of Commerce</b>	www.commerce.maryland.gov	(410) 767-2368	kimberly.mentzell@maryland.gov	Other
The Maryland Department of Commerce is proud to partner with CAMI to help advance our incredible cybersecurity industry. Maryland Commerce is here to assist businesses grow, help them to do business overseas, ensure they stay in the state, and attract new business. The team is here to ensure that Maryland's cybersecurity ecosystem is vibrant, strong and innovative. Maryland is Open for Business!				

## 2023 SUPPORT SERVICES DIRECTORY

COMPANY NAME	WEBSITE	PHONE	EMAIL	INDUSTRY
<b>Maryland/Israel Development Center</b>	www.marylandisrael.org		nboguslaw@marylandisrael.org	Business Strategy
The Maryland/Israel Development Center (MIDC) is a non-profit membership organization that promotes bi-lateral trade and economic development. It is a public-private partnership of the Maryland Department of Commerce, Israel's Ministry of Economy and Trade and The Associated: Jewish Community Federation of Baltimore. The MIDC connects companies and entrepreneurs from both locations for sales, distribution, investment, representation and joint R&D.				
<b>Mindgrub</b>	www.mindgrub.com	(410) 988-2444	info@mindgrub.com	Sales & Marketing
Mindgrub is a Digital Agency and Consultancy. Our team of experts specializes in designing, building, and analyzing integrated digital experiences that inspire action. We're propelling businesses forward with enterprise mobile and web development, multi-channel marketing, user experience, design, augmented and virtual reality, managed services, team augmentation, systems integration, and business intelligence solutions. Some of our clients include Exelon, Royal Farms, Dragos, Volexity, Tenable, Hain, and many more.				
<b>Montgomery County Economic Development Corporation (MCEDC)</b>	thinkmoco.com	(240) 641-6700	connect@thinkmoco.com	Economic Development Agency
MCEDC is the official public-private economic development organization representing Montgomery County, Maryland. The MCEDC mission is to accelerate business development, attraction, retention and expansion in key industry sectors while advancing equitable and inclusive economic growth. MCEDC connects businesses to top talent, partnerships, resources and prime locations for success. Join Our NEW NIST Small Business Cybersecurity Community of Interest: <a href="https://www.nist.gov/itl/smallbusinesscyber/about-contact-us/subscribe">https://www.nist.gov/itl/smallbusinesscyber/about-contact-us/subscribe</a> (In partnership with NIST & NCCoE)				
<b>NTC Mazzuca Contracting, Inc.</b>	www.ntcmd.com	(410) 804-4171	lauchincloss@ntcmd.com	SCIF Construction
"Mazzuca Contracting is a General Contractor located in Annapolis Junction, MD with a National Reach. We specialize in SCIF / Secure Construction, Interior Renovations, New Build Outs, Data Centers, and Healthcare projects. Project Delivery methods include Design-Build, Design-Assist, and Design-Bid-Build.				

# Complex doesn't have to mean confusing.

It's common to get too technical too quickly when it comes to communicating the intricacies of cybersecurity. ADG Creative is a full-stack cyber communications partner providing human-centered experiences that are appealing, engaging, and accessible—putting an end to indecisive and confused audiences, one project at a time.

## Our disciplines include:

- Brand Strategy
- Web + UX/UI
- Graphic Design
- Video
- Content



Let's get to work.

443/ 285/ 0008  
adgcreative.net





## 2023 SUPPORT SERVICES DIRECTORY

COMPANY NAME	WEBSITE	PHONE	EMAIL	INDUSTRY
<b>nTech Workforce</b>	<a href="http://www.ntechworkforce.com/">www.ntechworkforce.com/</a>	(410) 505-4549	<a href="mailto:community@ntechworkforce.com">community@ntechworkforce.com</a>	Staffing
nTech Workforce was founded in 2005 by technical consultants and immigrants, Sridhar Kunadi and Surajit Sengupta, on grit, efficiency, compassion, and the journey from jobseeker to problem solver. Today, customers across the United States trust nTech's award-winning workforce solutions to transform the way they build, engage, and activate winning teams of workers. Comprising recruitment services, talent pipelining services, and a diverse talent ecosystem for both permanent and contingent workforces, nTech enables companies with the people they need to get work done.				
<b>Offit Kurman Attorneys at Law</b>	<a href="https://www.offitkurman.com/">https://www.offitkurman.com/</a>	(410) 733.6133	<a href="mailto:jries@offitkurman.com">jries@offitkurman.com</a>	Legal
Offit Kurman is one of the fastest-growing full-service law firms in the United States. With offices in eight states, Offit Kurman is well-positioned to meet the legal needs of dynamic businesses and the individuals who own and operate them. We represent privately held companies throughout their business life cycles.				
<b>PNC Bank</b>	<a href="http://www.pnc.com">www.pnc.com</a>	(410) 347-8901		Financial Services
PNC offers a wide range of services for all our customers, from individuals and small businesses, to corporations and government entities. No matter how simple or complicated your needs, we're sure to have the products, knowledge and resources necessary for financial success.				
<b>Prince George's County Economic Development Corporation</b>	<a href="http://www.pgcedc.com">www.pgcedc.com</a>	(301) 583-4650	<a href="mailto:info@pgcedc.com">info@pgcedc.com</a>	Economic Development Agency
The EDC provides business services that help attract, retain, and expand businesses, create high-quality jobs, and expand Prince George's County's commercial tax base. Our mission of business attraction and expansion is accomplished through our main business lines, including Business Development, Small Business Services, Prince George's County Accelerator Program - Innovation Station, International Business Development, and Marketing/Communications.				
<b>StevenDouglas</b>	<a href="http://www.stevendouglas.com">www.stevendouglas.com</a>	(301) 209-0066	<a href="mailto:eburr@stevendouglas.com">eburr@stevendouglas.com</a>	Staffing
StevenDouglas is a Recruiting Firm specializing in Cybersecurity, Engineering and Technical talent. We offer direct hire, contract and contract-to-hire placement options and represent candidates ranging from hands on engineers through C-Level.				
<b>Tower Federal Credit Union</b>	<a href="http://www.towerfcu.org">www.towerfcu.org</a>	(301) 497-7000	<a href="mailto:businessdevelopment@towerfcu.org">businessdevelopment@towerfcu.org</a>	Financial Services
Tower Federal Credit Union—a member-owned, not-for-profit cooperative—exists for the financial well-being of our over 160,000 members. When you make Tower membership available to your employees, they will enjoy low loan-rates, little or no fees, investment services, and more. Contact us to find out how your company can join.				
<b>United States Cybersecurity Magazine</b>	<a href="http://www.uscybersecurity.net">www.uscybersecurity.net</a>	(443) 231-7438	<a href="mailto:karen.austin@uscybersecurity.net">karen.austin@uscybersecurity.net</a>	Media
We are a marketing machine, and we will bring your cybersecurity company out of the shadows and into the light, giving you exposure by publishing your company's articles and display advertisements on a national and global level. Sign up TODAY for your FREE subscription, including our library of back issues.				
<b>VenturePotential, LLC</b>	<a href="https://venturepotential.com/">https://venturepotential.com/</a>		<a href="mailto:hello@venturepotential.com">hello@venturepotential.com</a>	Sales & Marketing
VenturePotential provides marketing with strategy, design with insight, and communications that engage. Our team leverages broad experience delivering success for Fortune 50, SMB, emerging-growth, startup, and non-profit ventures. We enjoy differentiating your products or services to resonate with customers, energize action, and build loyal relationships. We unlock your venture's potential to deliver growth.				
<b>Whiteford Law</b>	<a href="http://www.wtplaw.com">www.wtplaw.com</a>	(410) 347-8700	<a href="mailto:cyberinfo@wtplaw.com">cyberinfo@wtplaw.com</a>	Legal
Whiteford, Taylor & Preston knows the technology and the law of cybersecurity, data privacy, e-commerce and cyber insurance. We represent both cybersecurity companies and the huge range of companies - in all industries - that will be liable if they don't protect the data they collect.				
<b>Windley Management Group, LLC</b>	<a href="http://www.windleymanagementgroup.com">www.windleymanagementgroup.com</a>	(301)529-3100	<a href="mailto:dwindley@windleymanagementgroup.com">dwindley@windleymanagementgroup.com</a>	Advisory and Consulting
We have over 40 years of experience and expertise in Federal and Commercial Business Strategy and Development. We have owned and managed startups, orchestrated acquisitions, managed both small and large Federal and Commercial projects, rebranded businesses and helped many business owners achieve and exceed their business, financial and personal goals.				

## CHAPTER THREE

# MID-ATLANTIC CYBERSECURITY

## 2023 WORKFORCE & EDUCATION DIRECTORY

Below is a list of cybersecurity education and training resources. For more detailed information on these and other resources, visit MDcyber.com.

COMPANY NAME	WEBSITE	PHONE	EMAIL
<b>Baltimore Cyber</b>	baltimorecyberrange.com	(410) 240-8420	gcohen@baltimorecyberrange.com
Baltimore Cyber is the first world-wide implementation of a cybersecurity range specifically designed for workforce development. We have developed in person and virtual range training for entry level, journeyman and expert individuals. Our training is constantly updated to address real time threats. These updates are provided by employers in the Maryland region.			
<b>CCBC Cybersecurity Institute</b>	www.ccbcmd.edu/cyber	(443) 840-4526	eroberts@ccbcmd.edu
The CCBC Cybersecurity Institute – a designated Center of Academic Excellence by NSA and DHS – offers a range of degree and industry certification programs to prepare individuals for employment and careers in Cybersecurity. The Digital Forensics program is designated as a National Center of Digital Forensics Academic Excellence (CDFAE). CCBC is further committed to helping Veterans and active military members expand their education and training opportunities.			
<b>Comtech CyberStronger</b>	https://www.cyberstronger.com/	(443) 510-5836	christopher.will@comtech.com
Comtech's CyberStronger workforce development solutions solve your cyber talent pipeline shortage. We identify your organization's hidden talent and develop qualified cyber analysts for your Security Operations Center (SOC) and other job roles. A trusted delivery partner to the federal government and universities for over a decade, our products include our Cyber Reskilling Academy Bootcamps, training courses, over 400 hands-on cyber training labs, and performance-based CYBRScore® Skills Assessments mapped to NIST/NICE job roles. We also offer Security Awareness training for all employees, ransomware protection solutions, custom cyber ranges, and managed services.			
<b>Howard Community College</b>	www.howardcc.edu	(443) 518-4717	adm-adv@howardcc.edu
Howard Community College is designated by NSA and Department of Homeland Security as a National Center of Academic Excellence in Cybersecurity Defense, and a National Center of Digital Forensics Academic Excellence by the DoD Cyber Crime Center. With state-of-the-art technology, hands-on instruction, and industry partnerships, HCC helps students find pathways to success.			
<b>ISSA Central Maryland Chapter</b>	www.issa-centralmd.org	(410) 772-5219	President@issa-centralmd.org
The only Information Systems Security Association (ISSA) Chapter in Maryland. ISSA is a not-for-profit, international organization of IS/IT professionals and practitioners providing educational forums, publications, and peer interaction opportunities that enhance the knowledge, skill and professional growth of its members. Our Chapter has been part of the local security ecosystem for over 30 years.			
<b>Per Scholas Baltimore</b>	www.perscholas.org/baltimore	(202) 734-8686	baltimore@perscholas.org
Per Scholas is a national organization that has been advancing economic mobility for more than 25 years. Through rigorous training, professional development, and robust employer connections, we prepare individuals traditionally underrepresented in technology for high-growth careers in the industry. We partner with leading employers to build more diverse talent pools, directly connecting our graduates to new career opportunities with leading employers, from Fortune 500 companies to innovative startups. More than 20,000 graduates have launched successful careers in tech to date through our no-cost technical training. Our mission is to advance economic equity through rigorous training for tech careers and to connect skilled talent to leading businesses.			

## 2023 WORKFORCE & EDUCATION DIRECTORY

COMPANY NAME	WEBSITE	PHONE	EMAIL
<b>Phoenix TS</b>		(240) 667-7760	promo@PhoenixTS.com
Phoenix TS is celebrating 25 Years of consistently delivering excellent training results at an affordable price point. We offer cybersecurity, IT and professional development courses featuring Security+, CEH, CMMC, CASP+, CISSP, PMP, ITIL, AWS, Azure and other top industry recognized certifications. Call us today at 240-667-7757 or visit <a href="https://phoenixts.com/">https://phoenixts.com/</a>			
<b>Towson University</b>	www.towson.edu/provost/initiatives/center-cybersecurity	(410) 704-4560	btaylor@towson.edu
Towson University has demonstrated excellence in cybersecurity education and research and provides national and global leadership in this critical area. TU is also home to The Center for Interdisciplinary & Innovative Cybersecurity, which implements novel solutions to current and future cybersecurity research and education challenges. The center engages the government, industry, academia, and the Baltimore region community on cybersecurity issues, and transfers results into deployable technologies.			
<b>TrainACE</b>	www.trainace.com	(301) 220-2802	info@trainace.com
TrainACE is a professional computer training organization for ambitious professionals looking to progress within the IT and cybersecurity field. We provide hands-on training courses to teach the skills and knowledge required for today's demanding and evolving IT and cyber security industries.			
<b>UMBC Training Centers</b>	www.umbctraining.com	(443) 692-6600	info@umbctraining.com
UMBC Training Centers is a premier provider of professional and technical training for individuals and organizations. Training Centers is a part of the University of Maryland, Baltimore County (UMBC) and offers comprehensive cybersecurity training programs to help individuals to enter the cyber workforce and to help support the professional development and certification needs of cyber professionals.			
<b>University of Maryland Carey School of Law</b>	www.law.umaryland.edu/Prospective-Students/MSL-Online/	(410) 449-7506	onlinemsl@law.umaryland.edu
Maryland Carey Law offers two online Master's programs: a Master of Science in Cybersecurity Law and a Master of Science in Homeland Security and Crisis Management Law. These programs are designed for professionals who want to gain a competitive advantage in their career with an in-depth understanding of how the law intersects with the technical, scientific, or administrative facets of their chosen field.			
<b>University of Maryland Center for Health and Homeland Security</b>	www.mdchhs.com	(301) 738-6245	mrauschecker@law.umaryland.edu
Cybersecurity is not just about technology. Organizations must also consider numerous laws, regulations, and policies if they want to implement effective cybersecurity strategies. CHHS helps clients navigate the complex cybersecurity landscape through education, planning, training and exercises.			
<b>University of Maryland Global College</b>	www.umgc.edu	(301) 9857182	pg.wist@umgc.edu
University of Maryland Global Campus was founded in 1947 to make respected, state university education accessible to working adults and servicemembers. Back then, that meant sending professors overseas to post-war Europe. Today, it means offering affordable online programs and student services to help you advance your education and plan for your next success, no matter where life takes you - even under the most challenging circumstances. You're here and why we've grown to become the largest online public university in the nation. Don't wait - you're ready to succeed again.			
<b>University of Maryland, College Park</b>	www.magic.umd.edu	(301) 405-4643	cyberpartner@umiacs.umd.edu
The Maryland Global Initiative for Cybersecurity (MaGIC) promotes and coordinates efforts across the University of Maryland (UMD) to expand its cyber education, research, and development activities.			
<b>University System of Maryland</b>	www.usmd.edu	(410) 576-5742	webnotes@usmd.edu
The University System of Maryland (USM) represents 12 institutions, 2 regionals centers and more than 170,000 undergraduate and graduate students throughout the State of Maryland. We generate talent, conduct more than \$1.4 billion in sponsored research, provide all levels of industry-driven professional training and help commercialize technology and invest in new startups across all major industry sectors.			



# Maryland Start-ups: Contact TEDCO for **Investments & Business Resources**



Pictured left-right: Elizabeth Good Mazhari, *Investment and DEI Advisor (Consultant)*; Troy LeMaile-Stovall, *CEO*; Mindy Lehman, *Chief Government Relations & Policy Officer*

## *Leading **Innovation** to Market*

Are you a tech or life science entrepreneur in Maryland?  
TEDCO identifies, invests in and helps grow technology and life science  
start-ups in Maryland.

Let TEDCO help you grow:

Discover TEDCO **funding, business resources** and **connections** at [tedcomd.com](https://tedcomd.com)

