

# MARYLAND CYBERSECURITY

## Buyer's Guide 2019

IN PARTNERSHIP

BALTIMORE  
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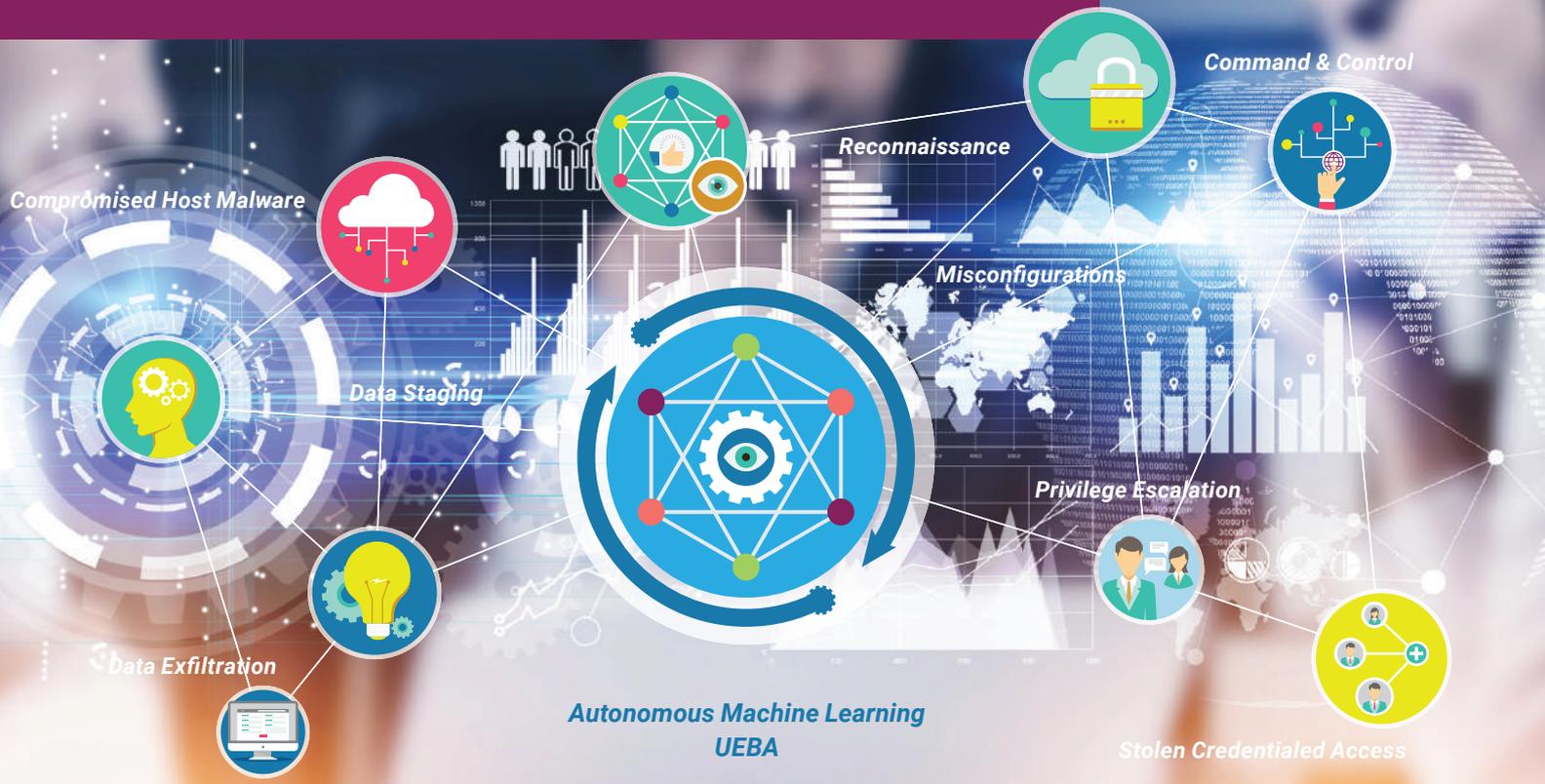
CYBERSECURITY  
ASSOCIATION OF MARYLAND, INC.

*Think Maryland for Cyber.*  
[MDcyber.com](http://MDcyber.com)

PUBLICATION SPONSORS



# Can you protect your network from ever-evolving threats before damage occurs? Personam AI can.



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**Safer with No Rules. Precise Alerts. Does More with Less.**

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in your security and actions.**

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301-947-6200

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Integrity. Innovation. Impact.

# “EAT A LIVE FROG FIRST THING IN THE MORNING”— START TODAY BY TACKLING YOUR CYBER HYGIENE!



When Mark Twain shared this advice, I doubt he was thinking of your cybersecurity initiatives. But, the reality is, many organizations and security professionals keep shifting their cybersecurity program action items lower on the 'To Do' list.

Although imagery of the frog may seem traumatic or stressful, it's meant to inspire us to tackle the task with the most valuable result. In today's threat and risk environment, cybersecurity is not only a business risk, but a true business imperative. It's critical for all companies, regardless of size, to establish and maintain a robust cybersecurity program built for their business objectives.

A complete cybersecurity program requires a multifaceted approach comprised of the right tools and services - everything from the right policies, to good housekeeping, well configured technologies, plans for when things go wrong, legal expertise, and insurance to protect against business losses. Stay true to your business strategy; integrate your prioritized plan with your product and workforce needs.

The cybersecurity frog isn't going anywhere; so don't procrastinate, make a plan of action. It may seem daunting, but it's one of the most important items on your to do list. Taking care of this task, sets you up for success in other business areas. You strengthen your organization by adding practical protections and, in return, become more productive - eat the frog.

The Cybersecurity Association of Maryland, Inc. (CAMI) is here to help tackle your cyber hygiene, as the source for every aspect of your cybersecurity program. As a nationally unique resource, CAMI helps you identify and connect with the best security products, support services, and workforce resources ([MDcyber.com/listings](https://MDcyber.com/listings)) - not a one size fits all model.

I urge you to use this Guide, attend our events, and visit us at [MDcyber.com](https://MDcyber.com) to connect with the Maryland cyber companies ready to help you achieve your cyber program goals.

Sincerely,

A handwritten signature in black ink that reads "Gina Y. Abate".

**Gina Y. Abate**  
President & CEO, Edwards Performance Solutions  
Chairperson, Cybersecurity Association of Maryland, Inc.



**CYBER SECURITY**  
ASSOCIATION OF MARYLAND, INC.



**LETTER FROM**

## **GOVERNOR LARRY HOGAN**

*No state is better positioned or better equipped than Maryland to address cybersecurity challenges and strengthen the security of our nation. Maryland has an unparalleled array of cybersecurity assets, including federal agencies and military commands that are the first line of defense against cyber attacks; innovators who develop the latest tools and technologies to thwart network intrusions; and a workforce that is second to none, fueled by world-class academic institutions.*

*In short, Maryland is the cyber capital of America. Working together, our cybersecurity community is developing and bringing to market new technologies, products, and services to protect our digital network. My administration has championed and passed the Cybersecurity Investment Incentive Tax Credit to encourage investments in Maryland's cyber companies and the Buy Maryland Cybersecurity Tax Credit to incentivize purchases from our cyber sector. For additional information on these programs, please visit [commerce.maryland.gov](http://commerce.maryland.gov).*

*For all of your cybersecurity needs, I encourage you to support our local businesses and Buy Maryland Cyber. This resource guide, produced by the Cybersecurity Association of Maryland, includes information on service providers right here in our state.*

*Sincerely,  
Governor Larry Hogan*

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# SPONSOR PROFILES



Weller Development Company is a full-service, real estate development company with expertise in acquisitions, development, leasing, construction management, and property management. Weller Development is also the lead developer for Port Covington, a 235-acre redevelopment project located on Baltimore City's prime waterfront.

Port Covington is set to become one of the leading cybersecurity and technology hubs in the nation, driven by the relocation of three influential cybersecurity firms: DataTribe, AllegisCyber, and Evergreen Advisors. The relocation of these firms will further establish Baltimore as a global destination for innovative companies and will create a nexus of tech and cyber opportunity at Port Covington. In addition to cyber, Port Covington will also house a diverse group of businesses which will provide an intrinsic customer base, insider access to capital and resources, and an overall robust community of cyber and tech firms, making Port Covington an inspiring neighborhood that will help companies attract and retain top, diverse talent. To learn more, visit [pc.city](http://pc.city).



Richard Fouke II  
CEO & President

Antietam Technologies was founded in 2005 with a focus on Cyber Security, Network Security and Enterprise Risk Management. As a Service Disabled, Veteran Owned Small Business, Antietam prides itself on providing world-class information security services and solutions to businesses, municipalities and the federal government.



Bridges solves national security and commercial vulnerability challenges using cyber security, big data answers, and frontier innovations. In today's cyber battleground, we are trusted for services and products with federal precision, unfailing reliability, vast scale, and a rapid response. Bridges designs, deploys, and operates complex enterprise-level programs for global customers.



**Brian Hubbard**  
Director, Commercial and Cybersecurity

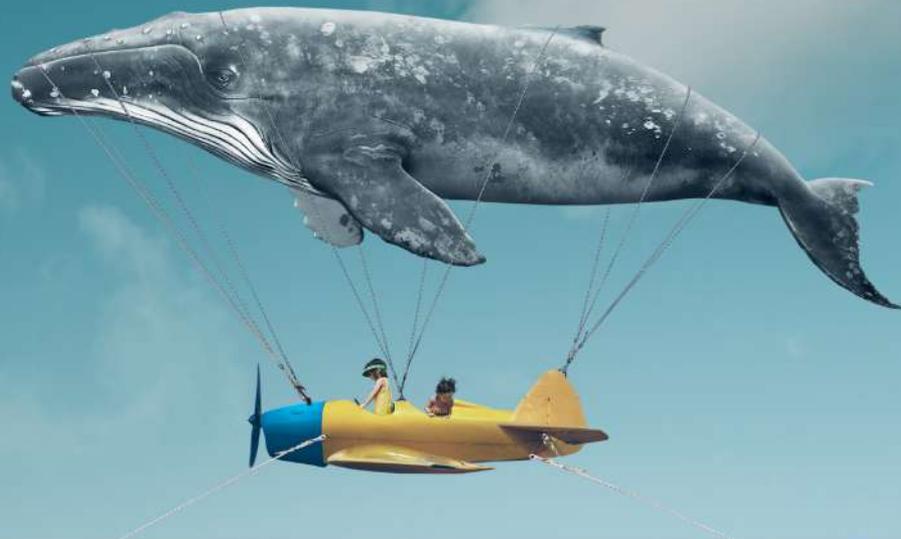
Brian Hubbard focuses on assessing, architecting, and developing cybersecurity programs to meet customer business challenges and cybersecurity needs. As a primary author and contractor team lead developing the NIST Cybersecurity Framework (NIST CSF), Brian employs the NIST CSF to structure Edwards' approach and solutions.

## CHAPTER ONE

# Maryland Cybersecurity PRODUCTS & SERVICES DIRECTORY 2019

Below is a list of companies in Maryland providing cybersecurity products and services for businesses locally, nationally and globally. For more detailed information on these and other companies, visit [MDcyber.com/listings](http://MDcyber.com/listings).

COMPANY NAME	WEBSITE	PHONE	EMAIL	Commercial/ Government Focus	Product/Service Provider	Proprietary Product?	Specializes in Helping Small Businesses <50 employees	Primary Product/ Services Offering
<b>Advanced Systems Development, Inc.</b>	asd-inc.com	410-384-4972	contactus@asd-inc.com	G	S			Endpoint Security
ASD has ~40 years experience supporting DoD with Enterprise IT Solutions. We support the SecDef, OSD, JCS, JSP. We received a Phase 2 award on the APG RS3 IDIQ.. Network Engineering, Network Operations Management, Systems Administration, Service Desk, Applications Development/Administration, Asset Management, Continuity of Operations (COOP), Info Security/Cybersecurity, Procurement, & Telecom support								
<b>Alcor Technical Solutions, LLC</b>	alcortechsolutions.com	410-800-4361	sales-info@alcortechsolutions.com	C, G	S			Identity & Access Management
Alcor is a trusted partner to DHHS/CMS, providing strategic IT Security consultation, implementation, and engineering services. We also specialize in Identity Management & Access Management, Cloud Computing, DevOps, Infrastructure, Software Development, Testing and SIEM. We are sales and services partners with Saviynt, Okta, CA and Forge Rock. Alcor successfully implemented solutions in all these areas in compliance with FISMA, NIST Standards and Industry Best Practices.								
<b>Anchor Technologies, Inc</b>	anchortechnologies.com	410-295-7601	info@anchortechnologies.com	C	P		Y	Penetration Testing
Anchor Technologies, Inc. is a national award-winning cybersecurity services and solutions provider. We are trusted advisors supporting organizations in a planned, purposeful approach to cybersecurity. Anchor engages all industry verticals offering assessments, penetration testing, solution architecture & integration, investigation & response as well as being an authorized education & training center.								
<b>Applied Controls Inc.</b>	appliedc.com	610-408-8000	info@appliedc.com	C, G	P, S		Y	Network Security (Data Loss Prevention, Intrusion Detection & Prevention)
We help solve manufacturing problems with tools that can unify your engineering platform and get to market faster by leveraging our resources. We do this with a proven approach and business model we refer to as our Automation Technology Center.								
<b>Ardent Security</b>	ardentsec.com	240-466-1726	advisor@ardentsec.com	C, G	P, S	Y		Risk Management, Compliance
Ardent security is data security company and only provider of data minimization solutions to assess and reduce business risk by minimizing and eliminating excess and unwanted data. Enterprises are storing enormous amount of excess data which poses huge cyber security risk. Ardent solution rapidly discovers, identifies and securely eliminates data for on premise and cloud based systems to help comply with GDPR and CCPA regulations.								
<b>Attila Security</b>	attilasec.com	410-849-9472	fknott@attilasec.com	C, G	P	Y		Mobile Security
Supply chain cyber attacks account for 80% of government and enterprise data breaches. Attila's award winning GoSilent product protects networks from malicious end point cyber attacks. With zero configuration, GoSilent provides non technical users with Top Secret level security from any IP device.								
<b>Audittrail Group</b>	audittrailgroup.com		info@audittrailgroup.com	C, G	S			Compliance Management
Audittrail Compliance Management makes compliance understandable, implementable and secure. We are specialists in privacy (GDPR, CCPA, and more), information security, quality audits and related advisory services and have been innovating privacy and InfoSec (Cyber) compliance management programs since 2009. We help our clients meet their compliance demands.								
<b>Blackpoint Cyber</b>	blackpointcyber.com	410-203-1604	info@blackpointcyber.com	C	P, S			Security Operations, Analytics and Response (SOAR)



# Elevate your cybersecurity program

**Each cyber plan is unique – not a one size fits all model.**

Your security program must be built to scale, comprised of the exact services and tools to meet your goals. Progress in the right direction and boost your cyber confidence.

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We develop a plan of action to meet your business needs and help you soar.

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PERFORMANCE SOLUTIONS

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## Maryland Cybersecurity PRODUCTS & SERVICES 2019

COMPANY NAME	WEBSITE	PHONE	EMAIL	Commercial/ Government Focus	Product/Service Provider	Proprietary Product?	Specializes in Helping Small Businesses <50 employees	Primary Product/ Services Offering
Blackpoint Cyber was established by former US Department of Defense and Intelligence cyber security and technology experts. The company's proprietary security operations and incident response platform, SNAP-Defense, is available as a product or as a 24x7 Managed Detection and Response (MDR) service. Blackpoint's mission is to provide effective, affordable real-time threat detection and response to organizations of all sizes around the world.								
Booker DiMaio	bookerdimaio.com	443-535-1545	info@bookerdimaio.com	C,G	P,S		Y	Threat Detection/ Analytics
Booker DiMaio, King of Global Solutions, founded in 2010 by Department of Defense (DoD) Computer Engineers; a Maryland based, minority-owned, SBA 8(a) Certified IT Consulting Firm, that offers a comprehensive suite of end-to-end Big Data services: Visualization/Analytics; DevOps/Cloud Computing; Health IT; Cybersecurity.								
Bricata	bricata.com	888 468-0610	info@bricata.com	C, G	P			Network Security (Data Loss Prevention, Intrusion Detection & Prevention)
Bricata delivers comprehensive network protection through unparalleled network visibility, full-spectrum threat detection, threat hunting & post-detection actions in a single, tightly-integrated & self-managing system. Its automated detection and workflow-driven GUIs make it easy-to-use, while granular control, extensive metadata & SmartPCAPs for threat hunting give experts the power they demand.								
Bridges	bridges-inc.com	301-974-6200	cybersolutions@bridges-inc.com	C, G	P, S	Y		Insider Threat
Bridges protects sensitive information and shapes big data into confident decisions. We solve national security and commercial vulnerability challenges in today's cybersecurity battleground. Bridges delivers trusted intelligence with integrity, innovation, and impact.								
By Light Professional IT Services LLC	bylight.com	703-224-1000	info@bylight.com	C, G	S	Y		Advisory and Consulting
By Light provides comprehensive IT engineering and management expertise, specializing in network design, software engineering, contingency communications, healthcare IT support, satellite communications and cybersecurity. Our cybersecurity offerings include: cyber operations advisory services, risk and vulnerability assessments, penetration testing, incident response, and cyber training.								
Captiva Solutions, LLC	captivasolutions.com	XaaS (anything as a service)	solutions@captivasolutions.com	C, G	S	Y		XaaS (anything as a service)
We are a trusted woman-owned small business that provides IT and Cybersecurity support services. committed to strengthening the cybersecurity posture of organizations, protecting information assets, educating your workforce with next generation skills, and transforming risks into opportunities. We have a broad service portfolio designed to deliver strategic, financial, and technical value.								
Chesapeake Telephone Systems	ctsmd.us	410-850-4848	jnlte@ctsmd.us	C	P, S			SCIF-Build, Lease
CTS supports 5,000+ businesses and public-sector agencies. We deploy secure, end-to-end Voice, Data, and Video solutions. We offer TSG-certified phones, customized SCIF builds, and a portfolio of secure phones. Our professional experts design, build and manage secure structured cabling systems and network infrastructure.								
CipherLogix, Inc.	cipherlogix.com	240-823-1201	kwright@cipherlogix.com	C, G	S	Y		Network Security (Data Loss Prevention, Intrusion Detection & Prevention)
CipherLogix is an information security company with expert knowledge of implementing security integration, development, assessment and training solutions. At CipherLogix, we take pride in providing key cyber security solutions that address the need to protect information from today's constantly evolving threat landscape.								
CloudSploit	cloudsploit.com	202-713-5674	get@cloudsploit.com	C	P			Cloud Security
Cloud security best practices as a service; CloudSploit is the leading open source cloud security configuration monitoring tool for AWS and other clouds								
Continental Technologies, Inc. (CTI)	webcti.com	800-606-6060	info@webcti.com	C	S			Risk Management, Compliance
Founded in 1985, CTI has an extensive portfolio of security centric solutions designed to prioritize your IT goals into business drivers. Our focus remains to provide assessments and solutions that increase productivity, reduce cost, secure your information, and demonstrate regulatory compliance as required.								
Creatrix Inc.	creatrixinc.com	410-916-3623	info@creatrixinc.com	C, G	P, S		Y	Biometrics

## Maryland Cybersecurity PRODUCTS & SERVICES 2019

COMPANY NAME	WEBSITE	PHONE	EMAIL	Commercial/ Government Focus	Product/Service Provider	Proprietary Product?	Specializes in Helping Small Businesses <50 employees	Primary Product/ Services Offering
Creatrix® Inc. specializes in systems architecture, software engineering, systems engineering, and systems integration with expertise in biometrics. For more than a decade, across industries and changing technologies, Creatrix has been able to deliver effective solutions to customers by applying our technological acumen and understanding of business needs. We provide our customers big business capability with small business agility.								
CS2, LLC	cs2consulting.com	410-360-2886	staffing@cs2consulting.com	G	S		Y	Forensics and Cyber Investigations
CS2, LLC is a Maryland-based small business with veteran ownership. We provide a wide range of Information Technology, Cyber Security and Infrastructure Services solutions to customers within the Federal Government, Department of Defense, and Office Director of National Intelligence/Intelligence Community Agencies. We are a DCAA certified and compliant company who can add measurable value for our government and industry partners as direct consultants, subcontractor or prime contractors								
CyberRx	cyber-rx.com	301-755-0479	info@cyber-rx.com	C	P, S			Cybersecurity Risk Assessment
CyberRx is a cybersecurity risk and compliance assessment software company. The company's software-guided risk tool uses the NIST Cybersecurity Framework and other standards to help companies determine their cybersecurity posture and gives them the tools to move forward.								
Cypient Black	cypientblack.com	800-208-1455		C	P			XaaS (anything as a service)
Cypient Black provides a platform for holistic cybersecurity protection covering the personal-digital-lives of executives and their families, including: enterprise-grade cybersecurity at home; integrated protection of devices, networks and accounts; continuous analysis and remediation of threats; concierge, on-site deployment and training. We mitigate enterprise risk by making executives hard to hack!								
Deloitte	deloitte.com	571-882-7065		C,G	S			Network Security (Data Loss Prevention, Intrusion Detection & Prevention)
At Deloitte, our people bring fresh perspective -from inside and outside government -to help you solve our nation's biggest challenges.								
Domain5	domain5.com	410-999-1191	info@domain5.com	C	S			Risk Assessments

# Prevent More. Breach Less.

**Introducing EC<sup>3</sup>, Effective Cybersecurity.**  
**A three-tier solution for breach prevention.**

- Managed Planning & Prevention
- Consolidated Security Platform
- Managed Detection & Response

**Redefining security as you know it.**  
**Prevention is possible.**



## AnchorTechnologies®

Cyber Risk | Strategy, Identification, Management & Monitoring

www.anchortechnologies.com  
866.841.0777 or 410.295.7601

## Maryland Cybersecurity PRODUCTS & SERVICES 2019

COMPANY NAME	WEBSITE	PHONE	EMAIL	Commercial/ Government Focus	Product/Service Provider	Proprietary Product?	Specializes in Helping Small Businesses <50 employees	Primary Product/ Services Offering
<p>Domain5 is dedicated to helping businesses quantify, understand, and manage cyber risk. Our comprehensive approach to cybersecurity prioritizes cyber resiliency and operational efficiency. The Domain5 team of trusted advisors delivers exceptional insight and clear solutions that keep our clients' information secure and business operations efficient.</p>								
DP Solutions	dpsolutions.com	410-720-3300	sales@dpsolutions.com	C	S			Risk Management, Compliance
<p>DP Solutions is an award-winning Managed Security Services Provider (MSSP) serving the Mid-Atlantic. DP Solutions functions as a true partner to support your cybersecurity initiatives with managed security solutions including penetration testing, vulnerability testing, phishing training and testing, security awareness training, risk analysis, security consulting services and managed network security.</p>								
e-End	eendusa.com	240-529-1010	info@eendusa.com	C, G	S			Secure Data Destruction
<p>e-End provides secure 100% certified destruction of data on electronic media, certified disposal of IT assets, data center decommissioning and certified electronics recycling, for compliance with GLB, SOX, FACTA, FISMA, HIPAA, ITAR. e-End can buy your retired IT assets. Choosing e-End is the best way to prevent a data breach.</p>								
Edwards Performance Solutions	EdwPS.com	443-561-0180	info@EdwPS.com	C, G	S			Risk Management, compliance
<p>Founded in 1997, Edwards Performance Solutions enhances customer capabilities for greater operational performance - finding ways to improve productivity, profitability, and security. Edwards helps you understand your cybersecurity risks and develop a security plan; as well as institutionalize and govern a full cybersecurity risk program.</p>								
En-Net	en-netservices.com	301-846-9901	rlowe@en-netservices.com	C, G	P		Y	Network Security
<p>En-Net is a GSA Schedule, NITAAC CIO-CS and SLED supplier of computer hardware, software, networking equipment, fiber connectivity solutions and cybersecurity solutions. En-Net, a designated Small Business, with 23 years of experience forging key relationships to meet the demands of government contracting and procurement. en-netservices.com</p>								
EZShield, Inc	EZShield.com	877-339-0027	Partnerships@EZShield.com	C	S		Y	Mobile Security
<p>Since 2001, EZShield has been a leader in the fraud and identity protection industry delivering solutions through trusted partnerships. With over 15 million individuals and small businesses protected, we understand the need to provide peace of mind while strengthening the relationship you have with your customers through strategic, value-added programs.</p>								
Fractal Security Group	fractalsecurity-group.com	443-300-6181	info@fractal-securitygroup.com	C	S			Cybersecurity Skills Training
<p>Fractal Security Group offers customized cybersecurity training and education from highly-credentialed and experienced staff. Additionally, we can provide a cyber competition platform as a training environment. Other offerings include security assessments and related consulting services. We have a boutique approach, offering specialized and individualized solutions for each of our clients. If you are tired of one-size-fits-all solutions, Fractal Security Group is the company for you.</p>								
Global Learning Systems	globallearning-systems.com	410-800-4000	info@global-learning-systems.com	C	P, S			Cybersecurity Awareness Training
<p>Global Learning Systems provides security awareness and compliance training programs for employees that effectively promote behavior change, protect your organization and Strengthen Your Human Firewall®. In addition to carefully tailoring program materials to client needs, we offer an online learning platform, phishing simulation tool, courseware customization and high-touch customer service.</p>								
GuidePoint Security	Guidepointsecurity.com	(877) 889-0132	info@guidepointsecurity.com	C	S			Risk Management, Compliance
<p>GuidePoint Security provides innovative cybersecurity solutions and expertise that enable organizations to make smarter cybersecurity decisions and to minimize risk. By embracing a three-tiered, holistic approach to cybersecurity ecosystems, GuidePoint helps customers recognize threats, understand solutions and mitigate risks present in their evolving IT environments.</p>								
Identity Checkpoint, Inc.	identitycheckpoint.com	443-562-6482	info@identitycheckpoint.com	C, G	P, S			Identity & Access Management
<p>Identity Checkpoint, "The End to Identity Theft", is an identity protection service that empowers mankind to grant real-time authorization before any changes can be made to their accounts or assets, rather than simply alerting them of changes after it's too late. Identity Checkpoint and its Sentry application provides comfort and peace of mind in a time where a moment of inattention can be devastating to their identity.</p>								
IDP, LLC	idpnow.net	443-506-3813	jtabeling@idpnow.net	C, G	S		Y	Network Security (Data Loss Prevention, Intrusion Detection & Prevention)

# SECURE YOUR CYBER SUCCESS IN MOCO

**\$13B**  
in Federal contracts for MoCo companies, FY16-17



**\$747M**  
VC investment in MD cyber companies since 2014

**#1** MD has highest concentration of STEM jobs in the U.S.

**30,248** Computer and Math professionals in MoCo

**149** Cybersecurity companies in MoCo

Montgomery County, Maryland is strategically positioned to help your cybersecurity business succeed. **Next to the Nation's Capital, MoCo is home to 18 federal agency headquarters** and the smartest workforce in the U.S.

Find assets, resources and partnerships to take your cyber company to the next level. **Connect with our business development team at 240.641.6700.**



MONTGOMERY COUNTY  
ECONOMIC DEVELOPMENT  
CORPORATION MARYLAND

[thinkmoco.com](http://thinkmoco.com)

## Maryland Cybersecurity PRODUCTS & SERVICES 2019

COMPANY NAME	WEBSITE	PHONE	EMAIL	Commercial/ Government Focus	Product/Service Provider	Proprietary Product?	Specializes in Helping Small Businesses <50 employees	Primary Product/ Services Offering
<p>IDP (Intrusion, Detection &amp; Prevention) is a Maryland-based cyber security company specializing in: information assurance, data security and compliance audits, governance and security policy development, risk, threat and vulnerability assessments, penetration testing. IDP's tailored cyber security services assist businesses protect their digital assets!</p>								
Inky	inky.com	833-727-4659	sales@inky.com	C	P			Advisory and Consulting
<p>Inky is an affordable cloud-based email security system designed to be far more than artificially intelligent. It understands email, searches for signs of fraud, and can spot imposters by a pixel. Inky prevents phishing by catching everything from spam and malware to the darkest threats. Our unique warning banners educate and protect users. It is easy to deploy, so call to schedule a free trial.</p>								
Intellosec	intellosec.com	800-971-3040	info@intellosec.com	C, G	S			Risk Assessments
<p>Intellosec provides the following cybersecurity services: cybersecurity and risk assessment; RMF (SP800-53) and DFARS/NIST (SP800-171) assessment and authorization; security controls implementation; vulnerability and compliance scanning; IT infrastructure securing, hardening and STIGing; continuous monitoring program implementation and NIST Cybersecurity Framework implementation.</p>								
ISM	ism.com	301-670-1813	sales@ism.com	C, G	P, S			Malware Detection and Prevention
<p>ISM is a group of IT security-minded professionals dedicated to helping our customers optimize their security architecture to achieve cyber resilience through in-depth business and product knowledge, high quality service deliverables and reliable customer service. Additionally, ISM provides strategic services with offerings including cyber risk quantification and vendor risk management.</p>								
ITnova, LLC	itnovaconsulting.com	443-906-6072	info@itnovaconsulting.com	G	S			Network Security (Data Loss Prevention, Intrusion Detection & Prevention)
<p>ITnova is an IT and Engineering consulting company with emphasis in supporting the Software Development Life Cycle while improving the cybersecurity posture for our government contracts.</p>								
Jovian Concepts, Inc.	jovianconcepts.com	443-285-0600	careers@jovianconcepts.com	G	S			Risk Management, Compliance
<p>Jovian Concepts delivers on-site consulting services to government and commercial missions. Our company is composed of professionals with solid management and technical expertise with diversified backgrounds including leaders in national intelligence. Our experience level, reputation, and dedication to long term customer relationship-building gives us competitive advantage.</p>								
Kaizen Approach, Inc.	KaizenApproach.com	855-564-6842	Info@KaizenApproach.com	C, G	S			Network Security (Data Loss Prevention, Intrusion Detection & Prevention)
<p>Kaizen Approach leverages decades of experience supporting commercial, DoD and IC customers with cybersecurity expertise, be it hands-on service, intermittent high-level advice, or ongoing consultation. Our Virtual Chief Information Security Officer (vCISO) program offers cost-effective and high-quality security experience to companies that may not have or need a full-time CISO.</p>								
Laetare Cybersecurity, LLC	laetarecyber.com/	443-844-9149	dmgroth@laetarecyber.com	C	S		Y	IoT Security
<p>Laetare Cybersecurity, LLC, is a woman-owned cybersecurity firm. We specialize in cybersecurity for critical infrastructures. Our focus is exposure of consumer privacy generated by the Internet of Things. Other specializations: systems engineering, research and development, cybersecurity writing, proposal writing, professional engineering services, cybersecurity training and professional development, adjunct cybersecurity professor at several highly respected American universities.</p>								
LarkSpear Inc.	larkspear.com	410-480-7096	bill.penn@sabre-eng.com	C	P		Y	Threat Detection & Analytics
<p>LarkSpear is a MD based, Cyber Security firm that specializes in data mining and analytics of Cyber Threat Data. LarkSpear provides a software solution that acts as a "Analytic Force Multiplier" to businesses, with small SOC footprints. The product correlates, analyzes and suggests Courses of Action to take from large sets of data, in order to prevent future Cyber attacks.</p>								
MasterPeace Solutions	masterpeaceitd.com	410-419-1487	stevehorn@masterpeaceitd.com	C, G	P, S	Y		
<p>MasterPeace Solutions is an employee owned technology services and product development company primarily focused on CyberSecurity and the Intelligence Community. The company has developed technologies related to IIoT Security, Small Business and Home CyberSecurity, Blockchain based secure transaction, Secure Serverless computing, etc... Our Technology Business Accelerator, entitled MasterPeace LaunchPad, supports the generation of new technology Businesses spun off from our labs.</p>								

## Maryland Cybersecurity PRODUCTS & SERVICES 2019

COMPANY NAME	WEBSITE	PHONE	EMAIL	Commercial/ Government Focus	Product/Service Provider	Proprietary Product?	Specializes in Helping Small Businesses <50 employees	Primary Product/ Services Offering
Metro Data, Inc.	metro-data.com	410-667-3600		C	S		Y	Endpoint Security
ESTABLISHED IN 1994. Simply put, we are in the business of protecting information systems. Experienced in breach mitigation, prevention, reporting (HIPAA). Staff members are on the development teams for Linux and apps including Apache, Haskell, PHP, PostgreSQL, Drupal, and more. Documented and published over 20 Common Vulnerabilities and Exposures (CVE).								
Netcraftsmen	netcraftsmen.com	888-804-1717	info@net-craftsmen.com	C,G	P,S			Network Security (Data Loss Prevention, Intrusion Detection & Prevention)
No organization's network can operate effectively in the crosshairs of compromise. Sensitive data, operational performance, and even the well-being of personnel can all be at risk. NetCraftsmen engineers advanced security solutions designed to detect and repel virtual threats, not just respond to them. There's No Off-the-Shelf Security Answer: Working with NetCraftsmen to stand up your security solution uncovers weaknesses and formulates strong, strategic improvements. It's peace of mind only partnering with craftsmen can provide.								
NowSecure	nowsecure.com	312-878-1100	sales@nowsecure.com	C	P, S			Application security
Identify security vulnerabilities, compliance gaps, and privacy risks in mobile apps whether development is in-house, outsourced, or third-party apps from public app stores. NowSecure provides automated mobile app security testing solutions that stand alone or integrate with your dev pipeline so you can find and fix vulnerabilities before they harm your employees and customers.								
Nteligen, LLC	nteligen.com	443-864-5042	contact@nteligen.com	C, G	P, S			Network Security (Data Loss Prevention, Intrusion Detection & Prevention)
Nteligen develops systems that increase national security by reducing the risk of information sharing for cross-domain data flow, business workflows, and secure data distribution. Nteligen's solutions are used to mitigate and eliminate zero-day attacks and to prevent data spillage in both high security Government communication and corporate enterprise environments.								

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## Maryland Cybersecurity PRODUCTS & SERVICES 2019

COMPANY NAME	WEBSITE	PHONE	EMAIL	Commercial/ Government Focus	Product/Service Provider	Proprietary Product?	Specializes in Helping Small Businesses <50 employees	Primary Product/ Services Offering
<b>Patriot Technologies</b>	patriot-tech.com	301-695-7500	information@patriot-tech.com	C,G	P,S	Y		Network Security (Data Loss Prevention, Intrusion Detection & Prevention)
"Integrating Security into Everything we do" Patriot Technologies is an Engineering and design contract manufacturing solutions provider creating cyber security solutions from board level to fully integrated racks. With over 20 years of experience, Patriot continues to apply our expertise in public safety and first responders communication networks for "Dead Zone" IBW applications.								
<b>Peerless Tech Solutions</b>	getpeerless.com	(301) 539-4227		C, G	S		Y	Risk Assessments
Peerless Tech Solutions is a privately held information technology solutions company based in the Mid-Atlantic Region. Whether we are standing up a server, performing a streamlined client specific compliance assessment, maintaining your current network security and infrastructure posture, all of our industry best practices and proven processes allow Peerless to serve our partners needs in a timely manner to enable you to continue to meet your contractual requirements and objectives.								
<b>Penacity, LLC</b>	penacity.us	443-837-9550	info@penacity.us	C,G	S		Y	Endpoint Security
Penacity, LLC provides holistic Cyber Security services in Security Operations (live monitoring & endpoint security), Security Awareness Training, Penetration Testing and assists Federal Contractors with their DFARS/NIST 800-171 assessments. By providing over 25 years of industry and government sector expertise, Penacity prepares companies to meet the rigors and dangers of the current cyber security landscape.								
<b>Phishgoggles Security Awareness Service</b>	phishgoggles.com	443-795-5595	info@phishgoggles.com	C	S		Y	Cybersecurity Awareness Training
The Phishgoggles Security Awareness Service drives down the risk of cyberattacks by targeting the one vulnerability technology cannot: people. Phishgoggles measurably reduces employees' susceptibility to online threats by teaching them how to recognize & avoid them. This unique, fully-managed, as-a-service model builds learning over time to aid retention & instill a culture of security. For cyber tech companies, a partnership with Phishgoggles adds revenue, & value for your clients.								
<b>Point3 Security Inc.</b>	ittakesahuman.com	443-422-2324	sales@point3.net	C	P			Advisory and Consulting
Founded in 2014, Point3 Security Inc. is a premier information security organization providing the industry with training and analytic tools to enhance their workforce. Recognizing the industries' increasingly complex threats, Point3 Security Inc. provides challenge/ game-based material that identifies and cultivates cybersecurity talent amongst professional organizations.								
<b>ProSync</b>	prosync.com	410-772-7969	staffing@prosync.com	G	S			Application Security
Since 2000, ProSync has delivered mission-critical technology services and solutions to the global Intelligence Community. We take great pride in contributing to the mission! ProSync offers technology services and solutions specializing in software and hardware engineering, cybersecurity, structured cabling, intelligence analysis, and more.								
<b>RackTop Systems</b>	racktopsystems.com	888-472-2586	info@racktop-systems.com	C,G	P	Y		Secure File Sharing Solutions
RackTop Systems is the pioneer of CyberConverged data security. RackTop Systems empowers both government and commercial organizations through its high-performance software defined storage product that is embedded with security, compliance, and encryption to protect data where it resides without the cost, complexity, and security vulnerabilities of traditional bolt-on software solutions.								
<b>Red Lion</b>	redlion.io	202-559-9365	support@redlion.io	C, G	S		Y	Governance, Risk, and Compliance
With almost 100 years of cumulative experience in the IT and Infosec industry, Red Lion is dedicated to consistent versatility and adaptability in response to the ever-changing landscape businesses face. Red Lion's expertise in both compliance and information security brings a unique combination that looks at a client's needs from all fronts to create integrated solutions.								

## Maryland Cybersecurity PRODUCTS & SERVICES 2019

COMPANY NAME	WEBSITE	PHONE	EMAIL	Commercial/ Government Focus	Product/Service Provider	Proprietary Product?	Specializes in Helping Small Businesses <50 employees	Primary Product/ Services Offering
<b>RedTrace Technologies, Inc.</b>	RedTraceTech.com	202-573-8433	info@RedTraceTech.com	C, G	S		Y	Network Security (Data Loss Prevention, Intrusion Detection & Prevention)
RedTrace Technologies, Inc. (RedTrace) is a Cybersecurity, Information Technology, and Management Consulting firm focused on assisting our commercial and U.S. Intelligence Community clients proactively mitigate threats; acquire, install, and maintain mission critical IT components; and apply sound business processes and program / project management principles.								
<b>Resolute Technologies, LLC</b>	BeResolute.net	410-910-6686	info@resolute-tech.com	G	S			Security Operations, Analytics and Response (SOAR)
Resolute Technologies is an innovative engineering services company with strong focus and expertise in the areas of Computer Network Operations (CNO), Cloud Computing & Software Engineering. Resolute is a Woman-Owned Small Business, based out of Columbia, Maryland.								
<b>RightDirection Technology Solutions LLC</b>	rightdirection-tech.com	410-814-7547	info@rightdirectiontech.com	C,G	S		Y	Network Security (Data Loss Prevention, Intrusion Detection & Prevention)
RDTs holds over 10 years of experience in Worldwide Support Services including: Information Technology, Program Management, Systems and Software Development, Health & Human Services, Information Assurance & Cyber Security, Business Process Re-engineering (Lean Six Sigma), Help Desk & Network Operations, Systems and Security Administration, Enterprise Infrastructure, Configuration Management, and Mobility Support in the Health, Defense, and Civilian sectors.								
<b>Savory Technology Partners</b>	svrytec.com	410-417-8697	info@svrytec.com	C, G	S			Advisory and Consulting
Cyber security threats are persistent, rapidly evolving and advancing. We here at Savory Technology partners are committed to providing you the timely and effective service that enables your to company thrive in the ever evolving cyber landscape.								

### CYBERSECURITY COMPANY PROFILE



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 Columbia, MD 2104  
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DP Solutions is an award-winning Managed Security Services Provider (MSSP), earning recognitions from industry leaders such as CRN®, MSPmentor, Channel Futures and The Daily Record. DP Solutions functions as more than just a technology vendor, but rather a true partner who supports your cyber-security initiatives with a breadth of solutions including: penetration testing, vulnerability testing, phishing training and testing, security awareness training, risk analysis, security consulting services and managed network security.



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## Maryland Cybersecurity PRODUCTS & SERVICES 2019

COMPANY NAME	WEBSITE	PHONE	EMAIL	Commercial/ Government Focus	Product/Service Provider	Proprietary Product?	Specializes in Helping Small Businesses <50 employees	Primary Product/ Services Offering
<b>SecuLore Solutions</b>	seculore.com/	410-305-0234	info@Secu- Lore.com	C	P, S	Y	Y	Network Security (Data Loss Prevention, Intrusion Detection & Prevention)
SecuLore Solutions is a Maryland Cybersecurity company focused on Public Safety. We combine Public Safety knowledge with deep cybersecurity expertise. SecuLore's flagship product - Paladin™ - is a patent-pending, network appliance that monitors data between the firewall and external sources, visualizes the traffic and provides sophisticated and dynamic protection of the network.								
<b>Securis Central Maryland</b>	SecurisCentralMD.com	443-244-3661	hmclaurin@ securis.com	C, G	S			Secure Data Destruction
Securis Central Maryland provides premier data destruction and IT/electronics recycling services throughout Maryland. Securis uses certified methods and equipment to ensure that sensitive data on hard drives and other media is securely destroyed, and decommissioned IT assets are responsibly recycled. Partner with a certified secure destruction specialist at Securis to protect your data.								
<b>Sepio Systems</b>	sepio.systems	240-660-8690	info@sepio. systems	C	P	Y		Insider Threat
Sepio Systems is focused on Rogue Device Mitigation (RDM). Leveraging a combination of physical fingerprinting technology together with device behavior analytics, Sepio's software-only solution offers instant detection and response to any threat or breach attempt coming from a manipulated or infected hardware.								
<b>Shield 7 Consulting LLC</b>	shield7.com	410-357-1896	info@shield- 7consulting. com	C	P,S			Penetration Testing
Shield 7 operates as a Veteran Owned consulting firm and VAR based in Maryland. We specialize in Computer & Network Security with divisions dedicated to Penetration Testing and Security Assessments, System Integration, and Threat Hunting.								
<b>SOCsoter</b>	SOCsoter.com	866-977-7621	info@socsoter. com	C	S		Y	Threat Detection/ Analytics
SOCsoter is truly plug-n-play managed detection and response provider. Our SOC and SIEM services help our customers improve their detection, incident response and continuous monitoring capabilities. We focus on the attacks that have bypassed preventative security controls. No additional IT staff needed, just comprehensive managed network security at an affordable monthly price that will help you meet compliance standards and protect your business.								
<b>South River Technologies</b>	southrivertech. com	443-603-0290		C	P, S			Secure File Sharing Solutions
South River Technologies (SRT) helps companies work securely while improving productivity. SRT offers secure collaboration and managed file transfer solutions that are simple to use and protected with the highest available security standards. International banks, healthcare organizations, government agencies, and other enterprises in over 140 countries trust solutions from South River Technologies.								
<b>Summit Business Technologies</b>	summitbiztech. com	443-795-5110	marjorie.va- lin@summitbi- ztech.com	C	P, S		Y	Managed Security Services
Hundreds of small to mid-size organizations rely on Summit Business Technologies to minimize their risk of cyberattacks by managing and securing their IT systems & software. We are a MD tax credit Qualified Cybersecurity Seller, MDMEP resource for defense contractors, and SMEs on NIST, HIPAA & PCI compliance. Real time monitoring. Advanced threat protection. Trusted for 30+ years.								
<b>System 1, Inc.</b>	Syst1.com	240-374-7080	success@ syst1.com	C, G	S			Risk Assessments
System 1, Inc. is a consultancy with three decades of cybersecurity experience and provides services in Enterprise Risk Management, Cybersecurity policy, training and education, architecture, and business management. With extensive innovations in both the public and the private sector, System 1, Inc. focuses on strength and resiliency in Critical Infrastructure.								
<b>TCecure LLC</b>	tsecure.com	202-573-9344	info@tsecure. com	C,G	S		Y	Risk Assessments
TCecure takes a risk-based approach to delivering cybersecurity services, helping our clients prioritize their cybersecurity investment to minimize their risk and maintain an appropriate risk posture. Our services include security architecture and engineering, software assurance, vulnerability/threat/risk assessments, training, consulting, and program security. Common assessment frameworks we use are Risk Management Framework (RMF), Cybersecurity Framework (CSF), and NIST 800-171.								

## Maryland Cybersecurity PRODUCTS & SERVICES 2019

COMPANY NAME	WEBSITE	PHONE	EMAIL	Commercial/ Government Focus	Product/Service Provider	Proprietary Product?	Specializes in Helping Small Businesses <50 employees	Primary Product/ Services Offering
TechGuard Security, LLC	techguard.com	443-543-5701	tgscyber@techguard.com	C, G	S			Cybersecurity Awareness Training
TechGuard Security has dedicated the past 19 years to delivering high-end, professional cybersecurity solutions -making us a trusted partner to the government and private sectors. We are an ISO 9001:2015-registered, certified SDB, DBE and Woman-Owned Business Enterprise. Our holistic, customized approach ensures client's unique organizational cybersecurity needs are met.								
TSC Advantage	tscadvantage.com	202-629-1960	wdurkee@tscadvantage.com	C, G	P, S	Y		Risk Assessments
TSC Advantage has over a decade of experience in federal & private sector enterprise risk assessments, cybersecurity consulting, & managed services. Our DHS SAFETY Act-designated methodology assesses both internal and external cyber risk to help companies recognize vulnerabilities, mitigate risks, optimize security investments, & meet compliance challenges. Use our online Secure Halo platform for self-assessment, third-party risk management, M&A, or private equity due diligence.								
Technuf LLC	technuf.com	(301) 417-8998	info@technuf.com	C, G	P, S	Y	Y	Forensics and Cyber Investigations
Technuf is a Maryland-based company providing leading edge and proven technologies, industry vertical domain expertise and highly skilled and motivated professionals to achieve our customers' mission critical business needs. We offer partnership based on knowledge sharing and skill transfers. Core Competencies: Cybersecurity, Big Data Analytics, IoT Mobile Application Development								
TENAX Technologies	tenaxtech.com	(410) 975-8750	trush@tenax-tech.com	G	S			Risk Management, Compliance
TENAX Technologies is a defense contractor with specialized professional experts with clearances to support the most demanding challenges. TENAX understands the trends and requirements and is able to support customers in streamlining the process to obtain a FedRAMP/Risk Management Framework (RMF) Authority To Operate (ATO). TENAX utilizes proprietary tools to automate package documents and continuous monitoring.								

**CYBERSECURITY**  
COMPANY PROFILE



**MRW SYSTEMS**  
531 Old Westminster Pike, Suite 103  
Westminster MD 21157  
410-751-7111 | mrwsystems.com

Great people, greater IT Solutions.  
MRW Systems specializes in IT services & cybersecurity solutions for small to mid-sized businesses. We are an official Maryland cybersecurity service seller. Our security service, NetGarde, takes enterprise-level security and puts it into the hands of SMBs. Under NetGarde's wing, businesses can implement a security platform that limits potential threats, meets compliance regulations, and protects sensitive data.

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2014 Cost of Data Breach Study: Global Analysis, sponsored by IBM \*

## Maryland Cybersecurity PRODUCTS & SERVICES 2019

COMPANY NAME	WEBSITE	PHONE	EMAIL	Commercial/ Government Focus	Product/Service Provider	Proprietary Product?	Specializes in Helping Small Businesses <50 employees	Primary Product/ Services Offering
Think Stack	thinkstack.co	410-560-5601	sales@thinkstack.co	C,G	P,S		Y	Security Operations, Analytics and Response (SOAR)
Think Stack is an innovative technology services and consulting firm based out of Baltimore, MD. We support partners in highly regulated industries internationally and through our NOC/SOC we design, build, co-manage and secure cloud (AWS) infrastructure environments that accelerate innovation while providing best in class cyber security. We manage this process with our unique Digital Transformation and Cyber Governance software - Goma								
Trend Micro	trendmicro.com/en_us/business.html	(888) 762-8736	Trenton_Trafanstedt@trendmicro.com	C	P			Cloud Security
Trend Micro Incorporated, a global leader in cybersecurity solutions, helps to make the world safe for exchanging digital information. Our innovative solutions for consumers, businesses, and governments provide layered security for data centers, cloud environments, networks, and endpoints. For more information, visit trendmicro.com.								
Untethered Labs, Inc.	gkaccess.com	240-547-5446	info@gkaccess.com	C	P		Y	Identity & Access Management
Untethered Labs provides proximity authentication solutions to secure access to workstations in clinics and hospitals. Our GateKeeper hardware and software automatically authenticates users when they approach a computer, and also locks down the system when the user leaves. Physicians can now see more patients daily, while securing the end-points by locking unattended workstations, and enhancing HIPAA compliance. Ask us about our healthcare, manufacturing and law-enforcement solutions.								
United World Technologies	unitedwt.com	301-661-0220	paula.kipperman@unitedwt.com		S			
United World Technologies is a leading representation and export-assistance consulting firm with offices in Maryland, U.S. and Kiev, Ukraine. We specialize in expanding the reach of U.S. companies in the information technology, banking, utilities, and telecommunications fields. We export unique U.S. made technologies to countries around the World.								
Untethered Labs, Inc.	gkaccess.com	240-547-5446	info@gkaccess.com	C	P		Y	Identity & Access Management
Untethered Labs provides proximity authentication solutions to secure access to workstations in clinics and hospitals. Our GateKeeper hardware and software automatically authenticates users when they approach a computer, and also locks down the system when the user leaves. Physicians can now see more patients daily, while securing the end-points by locking unattended workstations, and enhancing HIPAA compliance. Ask us about our healthcare, manufacturing and law-enforcement solutions.								
Vijilant	vijilant.com	410-941-9526	contact@vijilant.com	C	S		Y	Network Security (Data Loss Prevention, Intrusion Detection & Prevention)
Vijilant is a Managed Security Service Provider (MSSP) providing comprehensive security and IT support for healthcare practices. For a fixed price per month per device, VijiCare provides comprehensive support for PC/Macs, laptops and servers. VijiWatch provides comprehensive 24 X 7 monitoring of your network for breaches and lateral movement if breached. The offering includes support for HIPAA compliance reporting, phishing, ransomware and other important components. HHS compatible.								
Vision Technologies	visiontechnologies.com	410-424-2183	info@visiontech.biz	C,G	S			Application Security
Vision Technologies, a network systems integrator, delivers Professional Services and Technology Solutions. Our seasoned staff has keen insight into trends and emerging technologies that are changing the way we work, communicate, and protect our society. Our Professional Services team provides Operations and Maintenance, Cyber Security, and Virtualization as their core offerings. Vision's Technology Solutions include Information Transport Systems (ITS), Security, Mobility and AV.								
Wangoh Dynamics Technologies, Inc		202-330-2791	wangohdynamicsinternalinvestment@yahoo.com	C	S		Y	
IT, Telecommunication, Network Engineering, Information System Design/Management & Cybersecurity Consulting								
Water Dragons Consulting LLC	waterdragonsconsulting.com	240-319-4466	waterdragons@waterdragonsconsulting.com	C, G	P			Advisory and Consulting
Water Dragons Consulting is a veteran-owned small business focused on strategic cyber intelligence, competitive intelligence, and analytical solutions. In addition to providing direct consulting support, we also feature products that can be used to train and evaluate organizations and individuals on critical soft skills such as intelligence analysis, decision support, and communication.								

## CHAPTER TWO

# Maryland Cybersecurity SUPPORT SERVICES DIRECTORY 2019

*Below is a list of companies in Maryland providing services to support Maryland's cybersecurity industry. For more detailed information on these and other companies, visit MDcyber.com.*

COMPANY	WEBSITE	PHONE	EMAIL	INDUSTRY
A2LA	A2LA.org	301-644-3248	akamauf@A2LA.org	Other
A2LA is a non-profit, multi-discipline accreditation body with over 40 years of experience providing internationally recognized accreditation services and training. Our latest program is the Cybersecurity Inspection Body program, which aims to provide added trust and assurance in the quality of assessments performed by our accredited organizations. A2LA is also the sole source accreditation provider for the FedRAMP program using ISO/IEC 17020 accreditation as a baseline for competence.				
ABBTECH Professional Services, Inc.	abbtech.com	703-450-5252		Staffing
From work breakdown structures for cyber security process improvements to analytical support for defensive cyberspace operations, we help businesses find cost-effective solutions to staffing challenges. We have extended past performance supporting clients from proposal to win stage. Small businesses frequently team up with our staffing resources to pursue more business.				
ADG Creative	adgcreative.net	443-285-0008	info@adgcreative.net	Sales & Marketing
ADG Creative is a leading digital strategy and innovations firm providing solutions for government, private sector, & government contracting firms, including mission & mission-supporting companies. As a full-service agency, ADG's services include strategic communications, data visualization, branding & positioning, training & immersive learning, video & motion, content marketing & interactive design.				
Andrew Shaffer Consulting	andrewshafferconsulting.com	410-849-6442	info@andrewshafferconsulting.com	Education & Training
Andrew Shaffer Consulting helps companies become an ELITE CYBERSECURITY COMPANY by becoming the EMPLOYER OF CHOICE. We offer CEOs and business leaders the tools and guidance to create proactive leaders who identify, develop and RETAIN top performers giving you a competitive edge.				
Anne Arundel Economic Development Corporation	aaedc.org	410-222-7410	sHorta@aaedc.org	Economic Development Agency
As the heart of the nation's cyber security efforts and home to a broad range of industries, Anne Arundel County is a premier location. The Anne Arundel Economic Development Corporation (AAEDC) Defense Tech Toolbox provides resources for businesses serving national security efforts at Fort Meade through the 0% Next Stage Fund Loan, consultants on call, workforce training reimbursement grants & travel awards. AAEDC assists businesses of all sizes so they can focus on their core mission.				
Bellamy Genn Group	bellamy-genngroup.com	410-990-1010	info@bellamy-genngroup.com	Government Relations
The Bellamy Genn Group provides clients with government relations advocacy before the Maryland General Assembly, the Governor, local and municipal bodies in Maryland and Washington, D.C., federal lobbying, procurement and business development solutions.				



Providing over 2.7 million SF of space to Maryland's cybersecurity companies, from startups to the nation's largest DoD contractors and the USG, COPT has a record of designing, constructing and operating specialized office and data facilities — where your customers and talent are.

**Get in touch and we'll get you the space  
you need to support your mission.**



**443.285.5400 // [COPT.COM/CYBER](https://COPT.COM/CYBER)**

## Maryland Cybersecurity SUPPORT SERVICES 2019

COMPANY	WEBSITE	PHONE	EMAIL	INDUSTRY
Better Business Bureau of Greater Maryland	bbb.org/ local-bbb/bbb- of-greater- maryland	410-347-3990	abarnett@ greatermd.bbb. org	Other
For over 100 years, BBB has helped people find and recommend businesses, brands, and charities they can trust.				
Biegel Waller Tax Advisory Services	biegelwaller- tax.com	410-997-0335		Accounting
Founded in 1998, Biegel Waller Tax provides individuals and businesses with an independent quality tax-only service alternative to larger national and international accounting firms. Built upon the concept of collaboration and the belief experience, meeting our clients tax needs, and a customized service approach are what matter most.				
bwtech@UMBC Cyber Incubator	bwtechumbc. com	443-543-5047	nickzajciw@ umbc.edu	Incubator/Accelerator
bwtech @ UMBC connects cyber entrepreneurs with thought-leaders, customers, investors, and partners from around the region, state, and globe. These companies benefit from dedicated mentoring by highly experienced business experts. By joining bwtech, companies are able to leverage training, events, networking, and new business opportunities housed under one innovative roof.				
Chesapeake Telephone Systems	ctsmd.us	410-850-4848	jnlte@ctsmd. us	Information Technology (IT)
CTS supports 5,000+ businesses and public-sector agencies. We deploy secure, end-to-end Voice, Data, and Video solutions. We offer TSG-certified phones, customized SCIF builds, and a portfolio of secure phones. Our professional experts design, build and manage secure structured cabling systems and network infrastructure.				
Corporate Office Properties Trust	copt.com	443-285-5400	info@copt.com	Commercial Real Estate
Corporate Office Properties Trust (COPT) (NYSE: OFC) is an office real estate investment trust (REIT) that owns, operates, develops & acquires Class A office buildings and data centers, primarily for the US Gov't, Cybersecurity and Defense IT sectors. Our portfolio of buildings includes locations in MD, VA, DC, TX and AL.				
DataTribe	DataTribe.com		Info@datatribe. com	Incubator/Accelerator
DataTribe is a cybersecurity and data science startup studio that invests and co-builds next generational commercial software. The firm draws upon experienced technology and entrepreneurial teams from the world's most prestigious, high-stakes environments, including the international intelligence community and National Labs from U.S, Canada, UK and Australia.				
DLA Piper	dlapiper.com	240-495-2635	tami.howie@ dlapiper.com	Legal
DLA Piper is a global law firm with lawyers in 40+ countries throughout the Americas, Europe, Middle East, Africa and Asia Pacific, positioning us to help clients with their legal needs around the world. Our global multidisciplinary team of lawyers and operational consultants advise on all issues surrounding cyber security, from building cyber resilience to incident response and post-incident remediation, providing a holistic and tailored client service.				
Economic Alliance of Greater Baltimore	greaterbalti- more.org	888-298-4322	info@greater- baltimore.org	Economic Development Agency
The Economic Alliance of Greater Baltimore (EAGB) brings together business, government, and higher education leaders to market the Region's economic development assets & opportunities.				
Emerging Technology Centers	etcbaltimore. com	443-451-7000	agosling@ etcbaltimore. com	Incubator/Accelerator
Founded in the late 1990s as a non-profit 501(c)3 venture of the Baltimore Development Corporation (BDC), the ETC (Emerging Technology Centers) promotes economic growth by providing its member companies with the resources they need – access to seed capital, mentors, potential partners, a collaborative community, etc. – to get where they want to go, as quickly as possible.				

## Maryland Cybersecurity SUPPORT SERVICES 2019

COMPANY	WEBSITE	PHONE	EMAIL	INDUSTRY
Evergreen Advisors	evergreenadvisorsllc.com	410-997-6000	mgreenway@evergreenadvisorsllc.com	Business Strategy
Evergreen Advisors is a boutique middle market investment banking and corporate finance firm focused on servicing organizations throughout their financial life cycles to drive successful outcomes. We provide innovative and strategic solutions in the areas of: Investment Banking, CFO Advisory Services, Business Valuation, Corporate Finance, and Strategic Planning. evergreenadvisorsllc.com/.				
Fort Meade Alliance	ftmeadealliance.org	410-850-4940	director@ftmeadealliance.org	Other
Fort Meade Alliance is a membership organization that supports Fort George G. Meade, its 115+ government agencies/organizations and the surrounding area. We ensure Fort Meade's mission and related regional issues are addressed by local, state, and federal objectives and support its priorities with regional/government businesses/organizations. We keep the community informed about new developments and needs at Fort Meade and in the region.				
Frederick County Office of Economic Development	discoverfrederick.com	301-600-1058	hpropheter@frederickcountymd.gov	Economic Development Agency
Frederick, MD is located 45 minutes from Baltimore and Washington, D.C., and home to over 9,000 businesses and substantial biotech and technology clusters. Local Higher Ed institutions develop a high-caliber Cybersecurity workforce up to the Master's Degree level. Also in Frederick: Fort Detrick; DOD, Homeland Security, and the National Biodefense Analysis and Countermeasures Center.				
Governor's Workforce Development Board	gwdb.maryland.gov	410-767-3271	gwdb@maryland.gov	Business Strategy



The Greater Baltimore region is leading the nation as a cybersecurity hub with its uniquely qualified workforce, proximity to key buyers, and start-up investment opportunity.



“ We are pleased to establish our footprint for cyber in Maryland. We look forward to tapping into the state's strong cybersecurity market and well-trained workforce. ”

— Eric Womble, CEO and president of ELTA North America to *The Baltimore Sun*

**Michele Whelley, President and CEO | Sharon Markley Schreiber, COO**

**410.468.0100 | 888.298.4322 | GreaterBaltimore.org**

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Anne Arundel County  
Baltimore City  
Baltimore County  
Carroll County  
Cecil County  
Harford County  
Howard County



## Maryland Cybersecurity SUPPORT SERVICES 2019

COMPANY	WEBSITE	PHONE	EMAIL	INDUSTRY
Interested in impacting cybersecurity in Maryland? Then join the Cybersecurity and Information Technology Taskforce! As part of the Governor's Workforce Development Board, the Taskforce fills Maryland's growing need for tech workers by creating a pipeline of talent for employers and developing career pathways for students. Get involved by contacting <a href="mailto:gwdb@maryland.gov">gwdb@maryland.gov</a> .				
Gula Tech Adventures, Inc.	<a href="http://gula.tech">gula.tech</a>	443-218-2824	<a href="mailto:investor@gula.tech">investor@gula.tech</a>	Venture Capital
Gula Tech Adventures is a venture capital firm focused on the next generation of cyber solutions. We invest in early cyber start-ups. Ron and Cyndi Gula work with our portfolio companies to help them scale their teams, support their customers and overcome the challenges of the very competitive cyber market. We are involved in a variety of activities to promote good cyber policy, increase cyber economic development and attract more people from all backgrounds to the cyber profession.				
Howard County Chamber	<a href="http://howardchamber.com">howardchamber.com</a>	410-730-4111	<a href="mailto:lmclarty@howardchamber.com">lmclarty@howardchamber.com</a>	Business Strategy
With nearly 750 members, the Howard County Chamber (Chamber) is one of the Baltimore Metropolitan region's top chambers of commerce. Our Mission of the Howard County Chamber of Commerce is to provide advocacy, connections, and access to timely information to advance the growth and success of the business community.				
Howard County Economic Development Authority	<a href="http://hceda.org">hceda.org</a>	410-313-6500	<a href="mailto:info@hceda.org">info@hceda.org</a>	Economic Development Agency
The Howard County Economic Development Authority (HCEDA) is here to help support your cyber business and connect you with our successful cyber community. Our premier Mid-Atlantic community is home to a talented workforce, a high quality of life, welcoming business environment, and an ideal strategic location between two major metropolitan areas.				

## HOWARD COUNTY, Cyber Central

Howard County offers you the unique advantage of a central location directly between Washington, D.C. and Baltimore. So right away, you can connect with one of the nation's densest concentrations of tech industries, government agencies, and leading military institutions, such as the National Security Administration, Social Security Administration, National Institute of Health, Johns Hopkins University Applied Physics Laboratory, Ft. Meade, and the Department of Homeland Security.

**To learn more, visit: [www.hceda.org](http://www.hceda.org)**

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## Looking for IT Talent? Make the right connection.



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IT Direct Hire  
Practice Director

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## Maryland Cybersecurity SUPPORT SERVICES 2019

COMPANY	WEBSITE	PHONE	EMAIL	INDUSTRY
Hyatt Commercial Real Estate Services	hyattcommercial.com	410-266-8800	jgallagher@hyattcommercial.com	Commercial Real Estate
Since 1961, Hyatt Commercial has been building success for businesses, owners, and investors—helping clients maximize the value of using and owning commercial property.				
HYER Tech Solutions	hyertechsolutions.com	443-450-3527	mg@hyertechsolutions.com	Staffing
Cybersecurity Recruiting				
195 Business Magazine	195business.com	410-481-9960	vicki@195business.com	Media
Baltimore's only regional business magazine telling stories of successful businesses and the people who run them. With an emphasis on people, we deliver a rich reading experience which resonates and engages with readers across all ages and titles, across multiple channels and platforms, including direct mail print, email, digital and web, social media and national ad networks. We Tell Stories. Words Matter®				
Inflection Point Law	inflectionpointlaw.com	301-356-3048	barbara@inflectionpointlaw.com	Legal
Corporate and transactional law firm representing small and mid-sized cybersecurity, IT and technology companies through their inflection points of growth, from formation to M&A, similar to an outsourced general counsel.				
KatzAbosch	katzabosch.com	410-828-2727	jveach@katzabosch.com	Accounting
KatzAbosch provides a wide range of specialized accounting services for government contracting at the Federal, State, and Local levels. Our staff offers a comprehensive set of skills to guide you through the complications of government contracting such as, proposals, GSA schedules, contracting administration and maintenance, contract compliance, and training.				
Mark D. Grant LLC	markdgrant.com	301-908-4777	mark@markdgrant.com	Accounting
We'll take on your accounting department! Payables   Receivables   Expense Reporting   Billings   Payroll and HR   General Ledger   Timely and Accurate Financials   Complete virtual accounting departments and CFO services.				
Maryland Chamber of Commerce	mdchamber.org	410-269-0642	lgordon@mdchamber.org	Other
The Maryland Chamber of Commerce is Maryland's only statewide business advocacy organization. We are committed to working with our statewide alliance of partners on critical public policy issues. With a focus on economic development and grassroots advocacy, we impact policies that directly affect Maryland business. We are dedicated to making Maryland work better for all Marylanders.				
Maryland Department of Commerce	commerce.maryland.gov	443-447-9145	ken.mccreedy@maryland.gov	Other
The Maryland Department of Commerce is proud to partner with CAMI to help advance our incredible cybersecurity industry. Maryland Commerce is here to assist businesses grow, help them to do business overseas, ensure they stay in the state, and attract new business. Ken McCreedy and Mark Miraglia provide an industry focus in the department and they are here to ensure that Maryland's cybersecurity ecosystem is vibrant, strong and innovative. Maryland is Open for Business!				
Maryland/Israel Development Center	marylandisrael.org			Business Strategy



CYBERSECURITY  
ASSOCIATION OF MARYLAND, INC.

CONTACT OUR TEAM



**Stacey Smith**  
President & CEO  
Stacey@MDcyber.com



**Sam Conklin**  
Marketing & Events Manager  
Sam@MDcyber.com

**Maryland is a cybersecurity powerhouse.**  
Home to one of the highest concentrations of cyber engineers, 16 NSA/DHS Certified Centers of Academic Excellence in Cyber Defense, the U.S. Cyber Command and the NSA, Maryland has proven itself to be a secure neighborhood. Let's talk business.

**Open.Maryland.gov/cyber**

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For a confidential audit of your current PR activities contact us at [info@golaunchtech.com](mailto:info@golaunchtech.com)

**LaunchTech Communications**  
3500 Boston St, Ste 226 | Baltimore, MD 21224  
[golaunchtech.com](http://golaunchtech.com)

## Maryland Cybersecurity SUPPORT SERVICES 2019

COMPANY	WEBSITE	PHONE	EMAIL	INDUSTRY
<p>The Maryland/Israel Development Center (MIDC) is a non-profit membership organization that promotes bi-lateral trade and economic development. It is a public-private partnership of the Maryland Department of Commerce, Israel's Ministry of Economy and Trade and The Associated: Jewish Community Federation of Baltimore. The MIDC connects companies and entrepreneurs from both locations for sales, distribution, investment, representation and joint R&amp;D.</p>				
Offit Kurman	offitkurman.com/service/privacy-and-data-protection/	410-733-6133	jries@offitkurman.com	Legal
<p>Every business that receives information about customers or employees has significant legal responsibilities. Identifying and complying with a business's privacy and data protection obligations is a team effort. Offit Kurman's Privacy and Data Protection Practice Group is your trusted resource in forming and implementing a privacy and data protection plan.</p>				
Newmark Knight Frank	ngkf.com/home	410-625-4250	rob.maddux@ngkf.com	Commercial Real Estate
<p>One of the world's leading commercial real estate advisory firms, with over 16,000 employees across the globe. Our Tenant Representation team in Baltimore specifically works with local businesses on achieving all of their real estate goals. Our services include (but are not limited to): strategic planning and location analysis, labor, workplace strategy, site selection, lease negotiation, economic incentive analysis, project and construction management.</p>				
PNC Bank	pnc.com	410-347-8901		Financial Services
<p>PNC offers a wide range of services for all our customers, from individuals and small businesses, to corporations and government entities. No matter how simple or complicated your needs, we're sure to have the products, knowledge and resources necessary for financial success.</p>				
Prince George's County Economic Development Corporation	pgcedc.com	301-583-4650	info@pgcedc.com	Economic Development Agency
<p>The EDC provides business services that help attract, retain, and expand businesses, create high-quality jobs, and expand Prince George's County's commercial tax base. Our mission of business attraction and expansion is accomplished through our main business lines, including Business Development, Small Business Services, Prince George's County Accelerator Program -Innovation Station, International Business Development, and Marketing/Communications.</p>				
PSA Insurance & Financial Services	psafinancial.com	443-798-7403	mvolk@psafinancial.com	Insurance
<p>PSA's Cyber Risk Solutions team offers our clients access to expert advisers to help you navigate the cyber insurance marketplace and find the right coverage for your organization. We offer additional services beyond cyber insurance to help you understand your cyber risk and fully leverage your policy. PSA is the region's leading independent insurance brokerage and risk management firm.</p>				
R3	r3-it.com	240-654-1451	mnastick@r3-it.com	Information Technology (IT)
<p>R3 is a leading IT managed service provider (MSP) located in Gaithersburg, MD. We provide our Customer's with real-time, responsive, results and first class Customer service. Our team consists of IT consultants ready to support your entire organization from the end users to the cloud. At R3 we pride ourselves on being the proactive advisor to all our Customers and helping them focus on their core competencies and continued growth, while we manage their IT needs.</p>				
Rubino & Company, Chartered	rubino.com	301-214-4177	pcurtis@rubino.com	Accounting
<p>Rubino &amp; Company is a full service accounting firm specializing in the Government Contracting industry. We can assist with traditional accounting services. The true value we provide to customers, however, is the ability to navigate the regulatory environment allowing you to win additional contracts. Services include: accounting system design; accounting system adequacy; indirect rate design; indirect rate submissions; indirect rate negotiations; audit resolutions; and outsourced accounting services.</p>				



# CYBERSECURITY ASSOCIATION OF MARYLAND, INC.



Connect with hundreds of cybersecurity solution providers in the Maryland cybersecurity company directory:

[WWW.MDCYBER.COM/LISTINGS](http://WWW.MDCYBER.COM/LISTINGS)

The Cybersecurity Association of Maryland, Inc. (CAMI) is your **one-stop shop for all things business.**  
Contact any of our partners today for YOUR business needs.

### ACCOUNTING



KatzAbosch.com  
tgrant@katzabosch.com

### BANKING



PNC.com  
scott.nicholson@pnc.com

### COMMERCIAL REAL ESTATE



COPT.com  
krysta.herring@copt.com

### EMPLOYEE BENEFITS



BusinessBenefits.biz  
gabe@businessbenefits.biz

### LEGAL



Whiteford Taylor Preston®  
WTPLaw.com  
cyberinfo@wtplaw.com

### GOVERNMENT RELATIONS



BellamyGennGroup.com  
info@bellamygenngroup.com

### STAFFING



SyndicusInc.com  
elana.washburn@syndicusinc.com

### CFO & BOOKKEEPING SERVICES



MarkDGrant.com  
mark@markdgrant.com

### INSURANCE



PSAfinancial.com/cyber-risk-solutions/  
mvolk@psafinancial.com

And for your cybersecurity needs, visit our online directory of over 425 Maryland product and service providers at [MDcyber.com/listings](http://MDcyber.com/listings).



CYBERSECURITY  
ASSOCIATION OF MARYLAND, INC.

## Maryland Cybersecurity SUPPORT SERVICES 2019

COMPANY	WEBSITE	PHONE	EMAIL	INDUSTRY
Tower Federal Credit Union	towerfcu.org	301-497-7000	businessdevelopment@towerfcu.org	Financial Services
Tower Federal Credit Union—a member-owned, not-for-profit cooperative—exists for the financial well-being of our over 160,000 members. When you make Tower membership available to your employees, they will enjoy low loan-rates, little or no fees, investment services, and more. Contact us to find out how your company can join.				
United States Cybersecurity Magazine	uscybersecurity.net	443-231-7438	karen.austin@uscybersecurity.net	Media
We are a marketing machine, and we will bring your cybersecurity company out of the shadows and into the light, giving you exposure by publishing your company's articles and display advertisements on a national and global level. Sign up TODAY for your FREE subscription, including our library of back issues.				
Weller Development Company / Port Covington	pc.city	410-962-1500	connect@pc.city	Commercial Real Estate
Weller Development is a privately-owned real estate development firm led by Marc Weller, a senior real estate executive with over 20 years of experience developing and building residential, commercial and mixed-use real estate projects. Weller Development is the lead developer for Port Covington, a 235-acre redevelopment project located on Baltimore City's prime waterfront.				
Whiteford, Taylor & Preston L.L.P.	wtplaw.com	410-347-8700	cyberinfo@wtplaw.com	Legal
Whiteford, Taylor & Preston knows the technology and the law of cybersecurity, data privacy, e-commerce and cyber insurance. We represent both cybersecurity companies and the huge range of companies - in all industries - that will be liable if they don't protect the data they collect.				

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Maryland Program

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- Cybersecurity job seekers: visit [MDcyberjobs.com](http://MDcyberjobs.com); create your free profile; select jobs of interest; see how you stack up against the hiring criteria; and discover resources for gaining needed skills.
- Questions? [info@MDcyber.com](mailto:info@MDcyber.com)



**CYBER SECURITY**  
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## CHAPTER THREE

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# Maryland Cybersecurity WORKFORCE & EDUCATION DIRECTORY 2019

*Below is a list of Maryland cybersecurity education and training resources.  
For more detailed information on these and other resources, visit MDcyber.com.*

COMPANY	WEBSITE	PHONE	EMAIL
Anchor Technologies	<a href="http://anchortechnologies.com">anchortechnologies.com</a>	410-295-7601	<a href="mailto:info@anchortechnologies.com">info@anchortechnologies.com</a>
Anchor Technologies offers Cyber Academy; instructor led program focusing on three core areas: product, practitioner and end user. Product training focuses on Check Point technologies to obtain CCSA and CCSE certifications. Practitioner training offers CISSP boot camp; end user training offers security awareness classes, meeting HIPAA, NIST, and PCI-DSS requirements.			
CCBC Cybersecurity Institute	<a href="http://ccbcmd.edu/cyber">ccbcmd.edu/cyber</a>	443-840-4526	<a href="mailto:vnithiana@ccbcmd.edu">vnithiana@ccbcmd.edu</a>
The CCBC Cybersecurity Institute - a designated Center of Academic Excellence by NSA and DHS - offers a range of degree and industry certification programs to prepare individuals for employment and careers in Cybersecurity. CCBC is further committed to helping Veterans and active military members expand their education and training opportunities.			
CyberWire, Inc.	<a href="http://thecyberwire.com">thecyberwire.com</a>	410-855-4231	
We're an independent voice delivering concise, accessible, and relevant cyber security news to people all across the globe. We separate the signal from the noise. Talk to us about advertising opportunities.			
Cybrary	<a href="http://cybrary.it">cybrary.it</a>	301-220-4526	<a href="mailto:sales@cybrary.it">sales@cybrary.it</a>
Cybrary is the world's largest platform for Cybersecurity Workforce and Career Development. We combine on-demand, video-based training with hands-on experiential environments to help organizations and individuals skill up and advance their professional career. In addition to helping employers skill up their cyber team, Cybrary is also a source of talent for the industry. Every member studying on Cybrary's platform is a potential candidate for our hiring partners.			
Howard Community College	<a href="http://howardcc.edu">howardcc.edu</a>	443-518-4717	<a href="mailto:ctyler@howardcc.edu">ctyler@howardcc.edu</a>
Howard Community College is designated by NSA and Department of Homeland Security as a National Center of Academic Excellence in Cybersecurity Defense, and a National Center of Digital Forensics Academic Excellence by the DoD Cyber Crime Center. With state-of-the-art technology, hands-on instruction, and industry partnerships, HCC helps students find pathways to success.			

# CYBERTOWN AT PORT COVINGTON

## WHERE WORK MEETS LIFE

The world's greatest cyber ecosystem is being built in Port Covington, a waterfront mixed-use Baltimore neighborhood with a vibrant 24/7 atmosphere and a mission to help companies grow and attract top-tier talent. Modeled from the Silicon Valley playbook, Port Covington will be an inspiring workplace with a dense concentration of cyber companies offering insider access to customers and capital. The momentum is building. Come join us at the most prestigious address in cyber.

**BUILDINGS DELIVERING  
IN EARLY 2021**

**For more information:**  
Scooter Monroe  
smonroe@wellerdevco.com  
410-689-9717





# Maryland Cybersecurity **WORKFORCE & EDUCATION** 2019

COMPANY	WEBSITE	PHONE	EMAIL
ISSA Central Maryland Chapter	issa-centralmd.org	410-772-5219	President@issa-centralmd.org
The only Information Systems Security Association (ISSA) Chapter in Maryland. ISSA is a not-for-profit, international organization of IS/IT professionals and practitioners providing educational forums, publications, and peer interaction opportunities that enhance the knowledge, skill and professional growth of its members. Our Chapter has been part of the local security ecosystem for over 30 years.			
Point3 Security	ittakesahuman.com	443-422-2324	sales@point3.net
Founded in 2014, Point3 Security Inc. is a premier information security organization providing the industry with training and analytic tools to enhance their workforce. Recognizing the industry's increasingly complex threats, Point3 Security Inc. provides challenge/ game-based material that identifies and cultivates cybersecurity talent amongst professional organizations.			
Purdue University Global	Cyber.PurdueGlobal.Edu	301-766.3647	hguessford@purdueglobal.edu
World-Class Education. World-Class Educational Solutions. Purdue Global is an industry leader meeting the demand for highly skilled cyberprofessionals the workforce training needs of the military, intelligence community, federal civilian agencies, and the commercial sector. Purdue offers online, competency-based cybersecurity bachelor's and master's degrees leading to industry recognized certifications.			
Silver Tree Consulting, Inc.	silvertreeconsulting.com	240-888-7451	gina@silvertreeconsulting.com
Effective career development and training unfold from creative, iterative processes. We work collaboratively with you over time to build, tweak, test and re-test your career development approaches and training programs.			

# Carroll County Knows Security

## Cybersecurity Connections

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# PORT COVINGTON NEIGHBORHOOD OF BALTIMORE, MD WILL BECOME A NATIONAL HUB FOR CYBERSECURITY COMPANIES



Port Covington is a 235-acre redevelopment project located on Baltimore City's prime waterfront, and it is one of the largest, shovel-ready urban revitalization efforts in the United States. The next planned phase of development is within an Opportunity Zone.

At completion, this transformative project is planned to include: up to 18 million square feet of new, mixed-use development; 2.5 miles of restored waterfront; and 40 acres of parks and green space. The Port Covington redevelopment is expected to generate fresh innovation and entrepreneurship opportunities, and will be a vibrant, world-class destination and engine for economic growth.

Maryland is an attractive location for cybersecurity firms. With nearby proximity to Ft. Meade, the National Security Agency, U.S. Cyber Command, and Johns Hopkins University Applied Physics Laboratory, Port Covington holds a prestigious cyber address. As such, we are currently building a Silicon Valley of the East focused on cybersecurity. We can do this because Maryland has a competitive advantage over other states with similar aspirations. Maryland employs three times as many cyber engineers as the rest of the nation combined, and it also has the largest population of employed cyber-related professionals. Maryland is also home to educational institutions that graduate data scientists and engineers at high rates, creating a deep talent pool of cyber professionals. Roughly 7,200 students in Maryland graduated with computer and data science degrees in 2019. The lower cost of living and proximity to the right kind of talent have created a region that cannot be found anywhere else in the United States, prime for cybersecurity. The cost of living in Baltimore, for example, is 50% of that in New York, 64% of San Francisco's, 77% of Washington, D.C.'s and 78% of Boston's.

Port Covington is set to become one of the leading cybersecurity and technology hubs in the nation, driven by the relocation of three influential cybersecurity firms to its shores: DataTribe, a globally-known cybersecurity startup studio with offices in Maryland and Silicon Valley; AllegisCyber, one of the oldest Silicon Valley-based early-stage cybersecurity venture capital firms; and Evergreen Advisors, a Columbia, Maryland-based investment banking and corporate advisory firm focused on assisting emerging and middle-market companies. The relocation of these firms will further establish Baltimore as a global destination for innovative companies and will create a nexus of tech and cyber opportunity at Port Covington. In addition to cyber, Port Covington will also house a diverse group of businesses, representing various industries, which will provide an intrinsic customer base, insider access to capital and resources to help grow your business, and an overall robust community of cyber and tech firms, making Port Covington an inspiring neighborhood that will help companies attract and retain top, diverse talent.

Port Covington's appeal to cybersecurity firms includes the creation of a secure, redundant, private fiber optic loop to provide reliable, state-of-the-art, gigabit-speed internet connectivity and site-wide public Wi-Fi service. Port Covington is unique in that it will be built from the ground up with a cybersecurity-hardened infrastructure. Port Covington will also support robust security efforts throughout the project and facilitate technology developments as the project matures.

The core of the cybersecurity hub will be located within the first buildings to be built in Port Covington known as Rye Street Market. This mixed-use property will include three boutique loft-style office buildings. Additional office, retail, hospitality and residential spaces are currently in the planning stages and will be driven by lead tenants. Scheduled to deliver in spring 2021, Rye Street Market is planned to also include an open-air market and food hall inspired by Baltimore's rich heritage of neighborhood markets, pedestrian-oriented retail, a state-of-the-art meeting facility, and a magnificent rooftop event space overlooking the water. Future phases are slated to include more than 10 million square feet of additional development, offering robust expansion and relocation opportunities for cybersecurity sector and other companies in Port Covington.



## Maryland Cybersecurity **WORKFORCE & EDUCATION** 2019

COMPANY	WEBSITE	PHONE	EMAIL
TrainACE	trainace.com	301-220-2802	info@trainace.com
TrainACE is a professional computer training organization for ambitious professionals looking to progress within the IT and cybersecurity field. We provide hands-on training courses to teach the skills and knowledge required for today's demanding and evolving IT and cyber security industries.			
TranZed Apprenticeship Services	tranzedapprenticeships.com	443-653-2121	Championp@tranzed.org
TranZed Apprenticeships combines on-the-job, competency and project-based training with high-quality job-related classroom instruction. An IT or Cyber Security apprenticeship is a proven employment and training strategy that leads to a highly skilled, loyal and productive workforce. Apprenticeships offer an "earn and learn" model, for the apprentice returning a high ROI for the employer.			
UMBC Training Centers	umbctraining.com	443-692-6600	info@umbctraining.com
UMBC Training Centers is a premier provider of professional and technical training for individuals and organizations. Training Centers is a part of the University of Maryland, Baltimore County (UMBC) and offers comprehensive cybersecurity training programs to help individuals to enter the cyber workforce and to help support the professional development and certification needs of cyber professionals.			
University of Maryland Carey School of Law	law.umaryland.edu/ Prospective-Students/ MSL-Online/	410-449-7506	onlinemsl@law.umaryland.edu
Maryland Carey Law offers two online Master's programs: a Master of Science in Cybersecurity Law and a Master of Science in Homeland Security and Crisis Management Law. These programs are designed for professionals who want to gain a competitive advantage in their career with an in-depth understanding of how the law intersects with the technical, scientific, or administrative facets of their chosen field.			

### INFORMATION ASSURANCE and CYBERSECURITY



# LET CURIOSITY lead you.

At Harford Community College we listen to needs and identify potential. We train cyber warriors to combat attacks that affect our economy, politics, military and infrastructure. With a broad array of cyber classes, certificates, and degrees, we provide local and regional partners with a workforce that is ready to perform in this highly sought-after field. So walk through our open doors and discover where a cyber career can lead.

[www.harford.edu/cyber](http://www.harford.edu/cyber)



## Maryland Cybersecurity **WORKFORCE & EDUCATION** 2019

COMPANY	WEBSITE	PHONE	EMAIL
University of Maryland University College	umuc.edu/cybersecurity	855-655-8682	edward.bach@umuc.edu
University of Maryland University College was founded 70+ years ago to serve working adults. UMUC offers 90+ programs & specializations including undergraduate and graduate programs in cybersecurity. UMUC is designated as a National Center of Academic Excellence in IA and Cyber Defense Education by the NSA and DHS and as a National Center of Digital Forensics Academic Excellence by the Defense Cyber Crime Center Academic Cyber Curriculum Alliance. Visit <a href="http://umuc.edu/cybersecurity">umuc.edu/cybersecurity</a>			
University of Maryland, College Park	magic.umd.edu	301-405-4643	cyberpartner@umiacs.umd.edu
The Maryland Global Initiative for Cybersecurity (MaGIC) promotes and coordinates efforts across the University of Maryland (UMD) to expand its cyber education, research, and development activities.			

# CYBERSECURITY COMPANY PROFILES



**CCBC CYBERSECURITY INSTITUTE**  
7201 Rossville Boulevard,  
Baltimore, MD 21237

Ed Roberts  
443.840.4526  
ERoberts@ccbcmd.edu  
ccbcmd.edu/cyber

The CCBC Cybersecurity Institute, a designated Center of Academic Excellence by NSA and DHS, offers industry certification training in Security+, Network+, Digital Forensics and Cisco. A 16-week accelerated stacked credentials program offering four industry certification courses is also available. A Pearson VUE Authorized Test Center, conveniently located at CCBC Essex, is open for those wishing to take certification examinations.



*You Can Get There From Here.*

**HOWARD COMMUNITY COLLEGE**  
10901 Little Patuxent Parkway  
Columbia, MD 20144  
443-518-1000, [howardcc.edu](http://howardcc.edu)

Howard Community College is the right choice for cyber technology education, here's why:

Designation by NSA and the Department of Homeland Security as a National Center of Academic Excellence in Cybersecurity Defense, and a National Center of Digital Forensics Academic Excellence by the DoD Cyber Crime Center

State-of-the-art technology and facilities with hands-on lab instruction

Industry partnerships and experiential learning, including opportunities for cyber competitions

Business and communication skills key to implementing technical solutions



**RESIDENTIAL TITLE & ESCROW COMPANY**  
100 Painters Mill Road Suite 200  
Owings Mills, Maryland 21117  
410.653.3400 | [residentialtitle.com](http://residentialtitle.com)

Residential Title & Escrow Company and Commercial Settlement Services have provided the finest real estate title services to commercial and residential clients for over three decades. We've built a singular reputation for personalized, professional and cost-effective service. Our staff draws from a range of experience in real estate, allowing you to complete even the most complicated settlements with confidence. Our range of title and closing services includes title searches, title examinations, title insurance, closing cost estimations, escrow services, residential closing services and commercial closing services.

## Maryland Cybersecurity **WORKFORCE & EDUCATION** 2019

COMPANY	WEBSITE	PHONE	EMAIL
University System of Maryland	usmd.edu	410-576-5742	webnotes@usmd.edu
The University System of Maryland (USM) represents 12 institutions, 2 regionals centers and more than 170,000 undergraduate and graduate students throughout the State of Maryland. We generate talent, conduct more than \$1.4 billion in sponsored research, provide all levels of industry-driven professional training and help commercialize technology and invest in new startups across all major industry sectors.			
YearUp Baltimore	yearup.org/baltimore	410-919-9530	Dgilliard@yearup.org
Year Up is a one-year, intensive training program that provides young adults, ages 18-24, with a combination of hands-on skills development, college credits, corporate internships, and wraparound support in tracks such as cyber security, information technology, and business operations. Our program emphasizes academic and professional rigor, setting expectations high for quality of work and professional behavior.			
University of Maryland Center for Health and Homeland Security	mdchhs.com	301-738-6245	mrauschecker@law.umaryland.edu
Cybersecurity is not just about technology. Organizations must also consider numerous laws, regulations, and policies if they want to implement effective cybersecurity strategies. CHHS helps clients navigate the complex cybersecurity landscape through education, planning, training and exercises.			

### The Cybersecurity Association of Maryland, Inc. (CAMI) is proud to be supported by these Maryland companies providing cybersecurity products and services.

Contact them today for cybersecurity solutions for your business, agency, academic institution or nonprofit organization.



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Personam Internal Threat Detection



Domin5.com  
info@domain5.com  
Risk Assessments



EdwPS.com  
info@EdwPS.com  
Security Program and Risk Management



EZShield.com  
media@ezshield.com  
Mobile Security



Phishgoggles.com  
info@phishgoggles.com  
Security Awareness



ittakesahuman.com  
sales@point3.net  
Gamified Learning with Escalate



Syndicusinc.com  
michael.mcneese@syndicusinc.com  
Training & Workforce Development Solutions

To learn more about these companies and over 425 other Maryland product and service providers, visit [MDcyber.com/listings](http://MDcyber.com/listings).





# Maryland CYBER DAY 04.11.19

## MARKETPLACE

Information. Connections. Solutions.

**Innovation Showcase | Cybersecurity Product & Service Company Expo | Networking  
"Ask a Cyber Specialist" Information Stations | Live Cyber Trivia | Fireside Chat with Industry Experts**

**April 11, 2019 • 1:30-4:30 p.m.  
Maryland Live Hotel • Hanover, MD**

The Maryland Cyber Day (MCD) Marketplace is the "one stop shop" for businesses, government agencies and non-profit organizations of every size in every industry to:

- **GET** local helpful guidance and answers to cybersecurity questions
- **IDENTIFY** solutions to meet their cybersecurity needs
- **CONNECT** face-to-face with 100+ Maryland providers of cybersecurity information, technologies and services

### **COST TO ATTEND**

Executive/personnel responsible for the cybersecurity architecture/decisions/purchasing/procurement at a commercial business, government agency or nonprofit organizations:

**\$0**

Sales, marketing or business development representatives or anyone other than the individual(s) responsible for a commercial business, government agency or nonprofit entity's cybersecurity architecture/decisions/purchasing/procurement:

**\$195-\$295**

### **QUESTIONS?**

Email [info@MDcyber.com](mailto:info@MDcyber.com)  
or call 443-376-8667

### **VISIT**

[www.MDcyber.com/marketplace](http://www.MDcyber.com/marketplace)  
For more details and to register to participate

*\* Maryland cybersecurity product and service providers, contact [info@MDcyber.com](mailto:info@MDcyber.com) for participation information and costs.*

Presented by:





# ARUNDEL TECH TOOLBOX

Powered by Anne Arundel Economic Development Corporation

## RESOURCES FOR BUSINESSES SERVING IN THE NATIONAL SECURITY SECTOR

### Next Stage Tech Fund

- Zero-percent loan
- Flexible payment terms to accommodate a business' cash flow
- Amounts range from \$50,000 to \$250,000
- Lease-hold improvements, equipment, and working capital to help fund growth

### Consultants On Call

- Complimentary consultations with prominent experts in:
- Technology product marketing
  - Federal contracting
  - Intellectual property

### Workforce Training Grants & Resources

Reimbursable grant for up to 50% (\$1,000 maximum) of training costs for new and incumbent workers.

Resources to assist with recruitment and employee skills enhancement.

- Anne Arundel Community College
- CyberWorks
- Maryland Tech Connection

### Travel Awards

Runway to Success powered by Southwest Airlines assists businesses:

- With under 100 employees + less than \$10 million annual revenue
- Travel to sales meetings or employee training

Program Contact:

**Sarah Horta**

Business Development Associate  
shorta@aaedc.org • (410) 222-7410